GOTTA HAVE IT.

Pep up tired feet!

AVON NATURALS

Peppermint Foot Spray Antibacterial
Contains a blend of peppermint oil and menthol. 4.2 fl. oz.
#234-812
$5.00

Foot Massage Lotion with Peppermint
Lotion instantly comforts hot, tired feet, moisturizes dry, rough skin. 4.2 fl. oz.
#109-302
$4.50

BUY 1, GET 1 FREE!
(mix or match)

Offer good this Brochure only.
For expiration date, see below.

Naturals
AVON
Peppermint Foot Spray Antibacterial
Loción Antibacterial de Menta Verde para Los Pies con Atomizador
125 ml 4.2 FL OZ
Naturals
AVON
Foot Massage Lotion with Peppermint
Loción con Menta para Masajear los Pies
125 ml 4.2 FL OZ

100% SATISFACTION GUARANTEED

If you're not happy, we're not. We'll give you a full refund or an exchange with your return. It's that simple.

Susan Kropf

Susan Kropf, President—Avon U.S.

CAMPAIGN 15 1997 0297-1
AVON PRODUCTS, INC., 1251 AVENUE OF THE AMERICAS, NEW YORK, NY 10020

To place an order, call

Brochure effective until _____

Credit cards not applicable in Puerto Rico.

AVON

CAMPAIGN 15

WELCOME TO OUR ANNUAL SAVINGS EVENT.

NO LINES. NO PARKING. NO FOOD COURT.

AVON-NY 004892
AV_PIPES_0016463

What's hot besides the weather?

Our annual clearance. A store full of great values up to 60% off.

Come in and browse around.

Without parking problems, long lines, picked-over merchandise or mobs at the food court. While you're here, don't miss our new Magnolia Spring collection for body and bath, Three-In-One Color for lips, eyes & cheeks and Bronzing face powder.

All here. All hot. All Avon.

Call your Avon Representative or
1-800-FOR-AVON

hot times

OUR ANNUAL SAVINGS EVENT.

BODY LANGUAGE 4

SAVINGS EVENT 14

STYLE 40

COLOR 58

JEWELRY 78

SKIN CARE 86

FRAGRANCE 100

GIFTS, ETC. 120

BODY & BATH 132

AVON-NY 004893
AV_PIPES_0016464

BEAUTIFUL white FLOWERS

PURE & delicate

IN FULL BLOOM...

IN ALL THEIR FRAGRANT GLORY.

experience the sweet, light scent of Magnolia in the bath & on your body.

AVON-NY 004894
AV_PIPES_0016465

Scented Candle
Scent your world with magnolia's delicate floral bouquet. Candle burns for 25 hours. #067-654
$8.50

NEW
Shower Gel
Contains magnolia extract. Gently cleanses; leaves skin lightly fragranced. 5 fl. oz. #067-510
$4.50

NEW
Body Mist
Fresh as the first blooms of spring. 1.7 fl. oz. #067-559
$7.50

NEW
Light Moisture Lotion
Refreshing as a springtime breeze. Creamy formula contains magnolia extract and rich moisturizers. Suitable for sensitive skin. Dermatologist-tested. 8.4 fl. oz. #067-640
$5.00

Magnolia Spring

the essence of a magnolia captured in full bloom

Rub wrist here to experience • Magnolia Spring •

GET A MAGNOLIA SPRING LIGHT MOISTURE LOTION FOR

only $1.99

with any Magnolia Spring purchase.

AVON-NY 004895
AV_PIPES_0016466

AVON-NY 004896
AV_PIPES_0016467

AVON-NY 004897
AV_PIPES_0016468

SOOTHING SEAS

NEW Foaming Facial & Body Wash
Botanically based, with marine extracts. Cleanses and refreshes skin without drying.
5.6 fl. oz. #067-506
INTRO SPECIAL $5.00
Next Brochure $6.00

Smoothing Talc
3.5 oz. net wt. #176-414
~~$3.50~~ **$2.50**

Polishing Bath & Shower Gel
5 fl. oz. #206-502
~~$5.00~~ **$4.00**

Fragrance Mist
1.7 fl. oz. #206-483
~~$8.95~~ **$7.95**

Foaming Bath Salts
8 oz. net wt. #206-517
~~$8.50~~ **$7.50**

Liquid Silk Body Splash
8 fl. oz. #206-521
~~$6.00~~ **$5.00**

Not all products shown.

TRANQUIL MOMENTS

Calming Talc
3.5 oz. net wt. #176-620
~~$3.50~~ **$2.50**

Fragrance Mist
1.7 fl. oz. #226-618
~~$8.95~~ **$7.95**

Bath & Shower Gel
5 fl. oz. #206-540
~~$4.50~~ **$3.50**

Relaxation Foam Bath
16 fl. oz. #206-555
~~$9.50~~ **$8.50**

Moisturizing Body Lotion
5.3 fl. oz. #206-560
~~$6.00~~ **$5.00**

$1 save on every Soothing Seas & Tranquil Moments product (on pages 12-13).

Drawing on nature

FOR SMOOTHER-LOOKING SKIN

NEW
Soothing Seas Miracle Seaweed Beauty Bar
Orange peel! Fat pockets! Dimpled skin! Call it what you like...but cellulite is cellulite! Those annoying fat deposits are often found around the hips and thighs. Women in the Far East have always believed in the beauty secret of seaweed and now you can, too! Soothing Seas Miracle Seaweed Beauty Bar will make skin appear smoother—including areas prone to cellulite. 5 oz. net wt. #237-128

introductory special $4.00
Next Brochure $5.00

AVON-NY 004898
AV_PIPES_0016469

This is it!

ONCE-A-YEAR SAVINGS ON OVER 100 PRODUCTS!

Deluxe Perfume Collection
Three magnificent perfumes—Rare Gold, Millennia and Far Away (each, .13 fl. oz.)—in collectible miniature replicas of the full-size flacons. Gift-boxed.
$9.99 the set **With Any Purchase**
#225-458
$25.00 the set Without Purchase
#088-837

Musical Twirling Skaters
Windup music box with mirrored pond features two teddy skaters who twirl to tune of *Have Yourself a Merry Little Christmas*. Plastic. 5½" H x 6" diam.
$9.99
With Any Purchase
#086-117
$34.99
Without Purchase
#088-181

BONUS BUYS

Buy as many of the products as you like from pages 14-15 and 30 at the lower price with any purchase in this brochure.

Offer good for this brochure only.
See back cover for expiration date.

Travel Tote Bags
Each folds into its own zippered pocket. 100% nylon. Imported.
Gym Bag Green, 19" L x 15" H.
$4.99 With Any Purchase
#238-359
$19.99 Without Purchase #104-100

Knapsack
Navy, 12½" W x 16" H.
$4.99 With Any Purchase
#238-344
$19.99 Without Purchase #104-076

Carryall
Red, 18" W x 13" H.
$4.99 With Any Purchase
#238-363
$19.99 Without Purchase
#104-129

Strokes of Midnight Cosmetic Bag
Black polyester satin. Tassel accent connects to handy inside mirror. Goldtone accents and zipper close. 6½" W x 3¾" H. Imported.
$6.99 With Any Purchase
#041-594
$8.99 Without Purchase
#088-856

Luxuries Makeup Case
Chic combination of patent vinyl and nylon mesh with zip close. 7½" L x 3" W x 6½" H. Imported.
$3.99 With Any Purchase
#325-949
$6.99 Without Purchase
#088-860

YOUR CHOICE OF EARRINGS $1.75 ea

Holidays Earrings
All goldtone with colorful glaze accents. Pierced only, with surgical steel posts.
Candy Cane
⅞" L.
$1.75 With Any Purchase
#088-875
$5.99 Without Purchase
#098-360

Regal Crown
Rhinestone accent. ⅝" L.
$1.75 With Any Purchase
#096-186
$5.99 Without Purchase
#104-061

Bell
Rhinestone accent. ¾" L.
$1.75 With Any Purchase
#096-152
$5.99 Without Purchase
#102-069

Christmas Tree
With clear and red rhinestones. ½" L.
$1.75 With Any Purchase
#096-148
$5.99 Without Purchase
#098-375

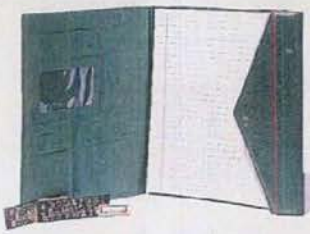
*With any brochure purchase. While supplies last!

AVON-NY 004899

AV_PIPES_0016470

Avon Initially Yours Agenda
Includes a 1997 calendar, one-year weekly planner, address book, section on important data, another for notes. Zippered compartment. Vinyl. 7 1/4" H x 5 1/4" W. #074-849
~~$12.99~~ $7.99
LOWEST PRICE EVER

Comes with metal plate and 2 sets of letters, A-Z.



Avon Initially Yours Portfolio
Convenient letter size, 11 1/4" H x 9" W. Comes with notepad. Interior pockets for papers, business cards, pen. Vinyl. #074-963
~~$14.99~~ $7.99
LOWEST PRICE EVER

Comes with metal plate and 2 sets of letters, A-Z.

Warm and Cozy Mug
Ceramic mug with decorative spout has a brewing cover that doubles as a coaster or a place to put your tea bag. Holds 11 fl. oz. Dishwasher- and microwave-safe. #228-366
~~$9.99~~ $6.99
LOWEST PRICE EVER

Avon Gardening Tote Bag
Four roomy pockets. Made of ramie/cotton. 13" L x 7" W x 12" D. Pockets, 6" W x 7" D. Imported. #198-316
~~$21.99~~ $12.99
LOWEST PRICE EVER

SEASON'S HARVEST MINIATURE TEAPOT COLLECTION
- Crafted of fine porcelain
- Exquisite hand-painted colors
- Intricate detailing
- Bears the Avon Collectibles logo

Asparagus
Removable lid. 3 1/4" H x 2 3/4" W. #145-511
Red Pepper
Removable lid. 3 1/2" H x 4 1/4" W. #143-930
~~$16.99~~ $9.99 each
LOWEST PRICE EVER

For decorative use only.

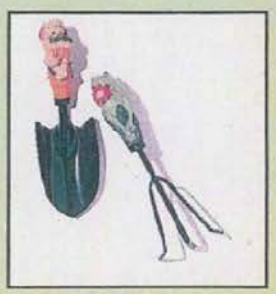
SAVE up to 40% OFF BROCHURE PRICES

Teapot Candle
Wax. Candle must be burned in proper holder. 2 1/4" H x 5 1/4" W. #255-517
~~$4.99~~ $3.99
LOWEST PRICE EVER

Avon Garden Thermometer
This thermometer in the form of a sprinkling can has temperature dial in the center. Can be used indoors or out. Plastic base, metal hand. Has notch on back for hanging. 6 3/4" H x 8 3/4" W. #141-960
~~$14.99~~ $9.99

Avon Shop-On-The-Go Organizer
Handy, compact size. Includes: marking pen, four write-on/wipe-off sheets that wipe clean with a damp cloth, six dividers and twelve press-on labels. Vinyl cover, 8 1/4" H x 4 3/4" W (closed). #118-959
~~$9.99~~ $5.99

Avon Gardening Tools
Sturdy metal tools with resin figural handles. Bunny shovel, 9 3/4" L with 2 3/4" W shovel. Frog rake, 9 1/4" L with 3 1/2" W rake. #186-297
~~$14.99~~ $9.99 set of two



While supplies last!

Crossed-out prices throughout this brochure refer to the most frequent prior selling prices.

AVON-NY 004900

AV_PIPES_0016471

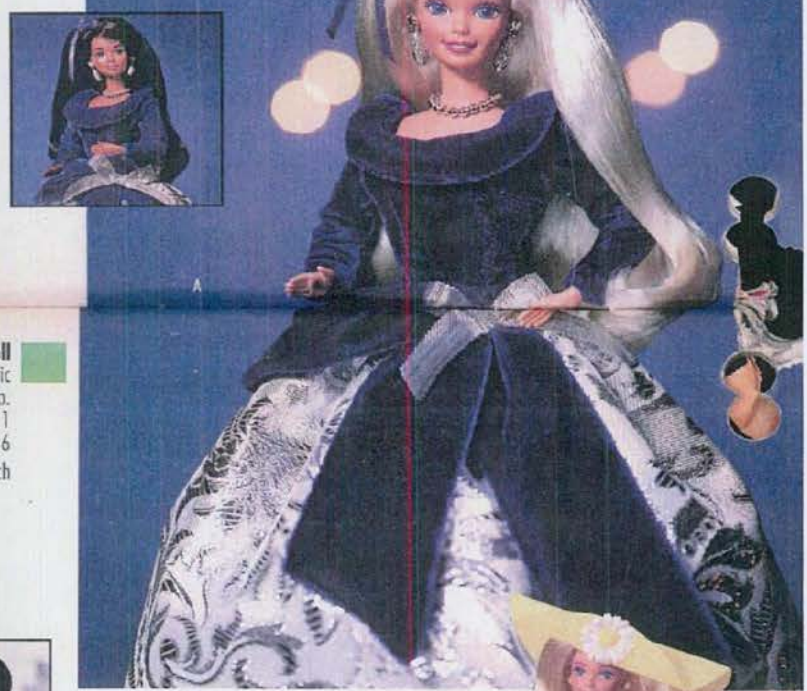
FREE Barbie®

FASHION
WHEN YOU BUY ANY DOLL SHOWN!

Barbie® Fashions
Each ensemble is of plastic and polyester/cotton.
Fits any standard 11½" doll. Ages 3 and up.
Ski Outfit #288-264
Office Suit #288-283
Party Dress #288-279
If purchased individually:
$5.99 each

While supplies last!

If the fashion of your choice is unavailable, Avon will select another style for you, which may not be shown. BARBIE and associated trademarks are owned by and used under license from Mattel, Inc. ©1996 Mattel, Inc. All Rights Reserved.



A. **Winter Velvet™ Barbie® Doll**
With brush and blue high heels. Display stand included. Plastic with fabric dress. 11½" H. Ages 3 and up.
Caucasian version #166-091
African-American version #166-106
$34.99 each

B. **Spring Petals™ Barbie® Doll**
With display stand, brush and pink high heels. Plastic with fabric dress. 11½" H. Ages 3 and up.
Caucasian version (Blonde) #041-666
Caucasian version (Brunette) #041-776
African-American version #041-719
$29.99 each

Special Editions. Created exclusively for Avon by Mattel.

C. **Spring Blossom™ Barbie® Doll**
Comes with a brush and a basket of flowers. 11½" H. Doll, hairbrush and pumps are plastic. Fabric dress and hat. Ages 3 and up.
Caucasian version #065-450
African-American version #040-268
$24.99 each

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kids gifts ONLY

$9.99 LOWEST PRICES EVER

A. **Barbie™ Light-Up Mirror**
Adjustable mirror automatically lights up when either drawer is opened. 10" H; base, 7" W x 3½" D. Plastic. Uses two AA batteries (not included). Ages 3 and up.
#115-232
~~$16.99~~ **$9.99**

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Avon Exclusives. For ages 5 and up.

B. **Dragon Flyz™**
Mighty he stands on his Dragon Launcher—pull the Dragon's tail to see him fly! Plastic, 5" H; Dragon Launcher, 5" H.
#284-440
~~$14.99~~ **$9.99**

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©1996 Abrams Gentile Entertainment, Inc.
All Rights Reserved. DRAGON FLYZ is a trademark of Abrams Gentile Entertainment, Inc. U.S. Patent Pending.

C. **Angel Twirl Sky Dancers™**
Pull the Magic Star to see her fly from her Magic Cloud. Tutu of real tulle. Plastic, 6½" H; Magic Cloud, 5½" H. #284-421
~~$14.99~~ **$9.99**

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U.S. Patent
No. 5,525,086.

While supplies l

Disney's THE HUNCHBACK OF NOTRE DAME

Rotate for different poses!

THE HUNCHBACK OF NOTRE DAME VINYL DOLLS
Each poseable doll wears a costume inspired by the movie! For boys and girls. Made of molded plastic. Ages 3 and up.

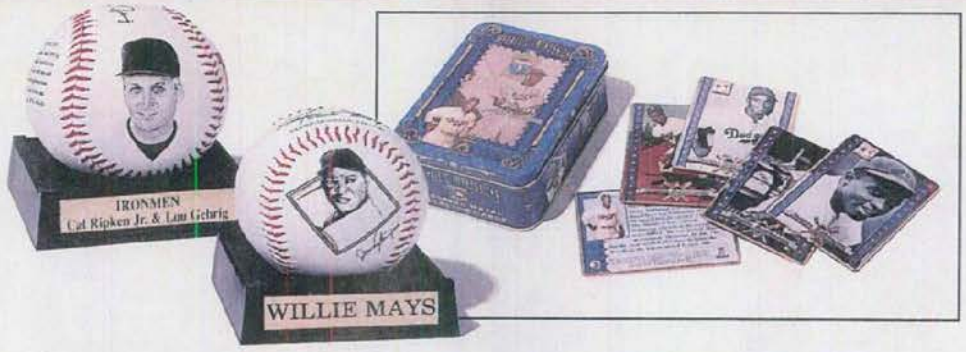
D. **Quasimodo**
Arms rotate. 8" H.
#284-220

E. **Phoebus**
Torso and arms rotate. 10½" H.
#284-311

F. **Esmeralda**
Arms rotate. 10½" H.
#284-201

~~$12.99~~ **$9.99** each

©Disney



Cal Ripken Jr./Lou Gehrig Commemorative Baseball with Display Stand
Regulation-size ball with their facsimile signatures, photos and stats. Black plastic display stand with brass-tone plaque.
#279-081
~~$12.99~~ **$7.99**
LOWEST PRICE EVER
Cal Ripken Jr. licensed by the Tufton Group. ™ © Estate of Eleanor Gehrig under license.

SAVE up to 40% OFF BROCHURE PRICES

Avon Winner's Cup
High-impact plastic, 3 1/4" H x 3 1/2" diam. 12 fl. oz. capacity. Hand wash. Do not use in microwave.
Football #026-238
Baseball #025-322
Golf #205-305
~~$8.99~~ **$4.99** each

Willie Mays Commemorative Baseball
Regulation size. Comes with player's picture, facsimile signature, brief biography, display stand and nameplate.
#068-809
~~$9.99~~ **$7.99**
©1995 Allstar Marketing/ Schmidt-Cannon, Inc.

Jackie Robinson Collector Cards in Decorative Tin
Set has five embossed metal cards (each, 3 1/2" x 2 1/2") featuring different stats, stories and photos of Robinson. Metal tin, 4 3/4" x 3 1/2" x 2".
#069-900
~~$16.99~~ **$11.99** the set

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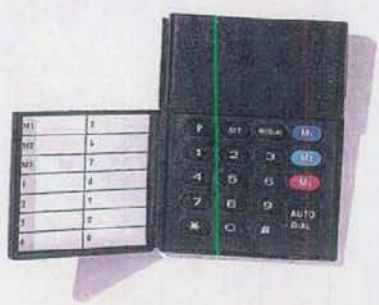
Lifestyle SOLUTIONS

Personal Security Alarm
Has safety light and piercing alarm. Activates by button or wrist cord. Plastic. 5 1/4" x 2". Uses two AA batteries and one 9V alkaline battery (not included).
#314-027
~~$17.99~~ **$9.99**
LOWEST PRICE THIS YEAR

Personalized 6-Function Tool Kit
Steel tools include: adjustable wrench, scissors, knife, bottle opener/flat-head screwdriver and Phillips-head screwdriver. Plastic handle with metric conversion chart. Snap-close vinyl case, 5 1/4" L x 1 1/2" W, attaches to belt. Comes with two complete sets of initials, A-Z.
#271-205
~~$14.99~~ **$8.99**

Avon "On the Go" Warning Flasher
- Mounts onto front or back of bicycle frame
- Straps onto arm
- Clips onto belt
- Magnet attaches to car

Flasher can be seen for at least 300 feet. 2 3/4" diam. Plastic and metal. Uses two AAA batteries (not included).
#319-330
~~$14.99~~ **$9.99**



Avon Private Dialing Automatic Phone Dialer
Programmable; stores up to 13 numbers. To use: place over phone's mouthpiece, press button for automatic dialing. Uses two replaceable batteries (included). Plastic, 3" H x 2" W x 1/2" D.
#314-050
~~$12.99~~ **$8.99**
LOWEST PRICE EVER

While supplies last!

A. Pearlesque Beauty Bracelet
Double strand of 8mm simulated pearls. Goldtone foldover clasp with bow motif.
Small, 7 ½" #188-156
Large, 8 ½" #188-141
~~$12.99~~ **$8.99** each

B. Avon Classic Elegance Necklace
Faux pearls, rhinestones and goldtone. Drop enhancer, 1¾" L. Faux pearl strand, 17" L with 3" extender. #172-170
~~$12.99~~ **$9.99**
LOWEST PRICE EVER

C. Baguette Heart Necklace
Goldtone heart with rhinestone baguettes (1" W). Goldtone chain.
17" #074-944
19" #074-997
~~$16.99~~ **$8.99**

D. Heart of My Heart Necklace
A pearly heart set in goldtone with rhinestones (1½" L). Goldtone chain adjusts from 17" to 19". #166-550
~~$14.99~~ **$9.99**

While supplies last!

SAVE up to 45% OFF BROCHURE PRICES

E. Ropetwist Gift Set
A double row of goldtone rope chain for the wrist, single strands for the ears. Earrings, 1½" L. Pierced only, with surgical steel posts. With two bracelet sizes:
Small, 7" #171-374
Large, 8" #171-518
~~$14.99~~ **$8.99** each set
LOWEST PRICE EVER

F. Victorian Station Chain Necklace
Three nested goldtone chains with faux pearl accents are joined by a goldtone filigree clasp. Strands graduate in length from 17" to 20½". #170-330
~~$12.99~~ **$8.99**
LOWEST PRICE EVER

G. Holiday Glitter Gift Set
Necklace features a stunning prong-set teardrop pendant (1" L) hanging from an 18" goldtone chain with "channel" accents. 1⅜" L teardrop earrings dangle from a 5mm posted goldtone ball. Pierced only, with surgical steel posts.
Aqua Gift Set #288-059
~~$12.99~~ **$7.99** the set
LOWEST PRICE EVER

I. Avon Beautiful Butterfly Pin
Silvery faux marcasite with faux pearl and crystal accents. 2⅞" W. #153-573
~~$9.99~~ **$5.99**
LOWEST PRICE EVER

H. Magnificent Magnifying Glass Pendant
A magnifying glass framed in silvery faux marcasite. Pendant, 3" L. 32" silvertone chain. #166-565
~~$14.99~~ **$8.99**
LOWEST PRICE EVER

J. Hearts of Love Pin and Book
Goldtone heart-shaped tac pin with pink blossom (⅞" W) comes inset in 80-page mini-book filled with observations about motherhood. #216-920
~~$9.99~~ **$7.99** the set

AVON-NY 004904
AV_PIPES_0016475

SAVE up to 60% OFF BROCHURE PRICES

A. Perfect Love Pin
Silvertone dog with black spots and goldtone pup. 1 1/8" W.
#163-384
~~$7.99~~ **$4.99**

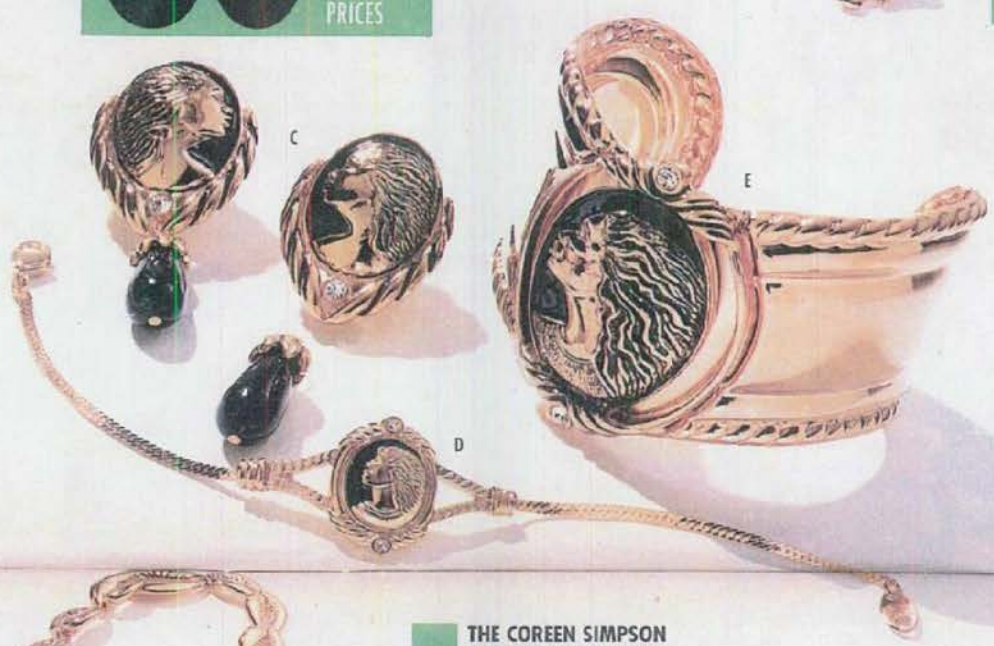
B. Perfect Love Earrings
Goldtone with rhinestones. Each, 5/8" L. Pierced only.
Puppy #163-418
Kitten #163-399
~~$4.99~~ **$3.99** each pair

THE COREEN SIMPSON REGAL BEAUTY COLLECTION

C. Earrings
Removable black teardrop bead with goldtone fluted cap. 2 1/2" L, with drop; 1 1/2" L, without drop. Pierced only. #145-052
~~$19.99~~ **$15.99**
LOWEST PRICE EVER

D. Mother & Daughter Bracelet
The signature silhouette is held by a goldtone chain.
Adult:
Small, 7" #135-495
Large, 8" #136-563
~~$12.99~~ **$8.99** each
LOWEST PRICE EVER

Child:
One size, 6 1/2" #142-489
~~$9.99~~ **$5.99**
LOWEST PRICE E



E. Cuff
Goldtone. Adjustable openi
One size, 1 3/4" W #142-
~~$22.99~~ **$18.99**
LOWEST PRICE EVER

THE COREEN SIMPSON COWRIE COLLECTION
The cowrie shell, found along the West African coast, is a symbol of beauty, power and good fortune.

F. Necklace
Goldtone. Adjusts from 14" to 19".
#142-527
~~$42.99~~ **$29.99**
LOWEST PRICE EVER

G. Earrings
Goldtone. 1 3/8" L.
Clip #142-637
Pierced #142-618
~~$12.99~~ **$7.99**
LOWEST PRICE EVER

H. Rose Passion Earrings
Goldtone with rhinestones. 7/8" L. Pierced only.
#012-049
~~$9.99~~ **$3.99**
LOWEST PRICE EVER

I. Avon Jewelry for Sensitive Skin Basic Hoops
Nickel-free goldtone. Textured hoop. 7/8" L. Pierced only.
#094-805
~~$7.99~~ **$5.99**
LOWEST PRICE EVER

Pierced earrings have surgical steel posts.

J. Cubic Zirconia Earrings
Lavender cz set in goldtone. Each stud, .5 carat diamond weight equivalent. #164-156
~~$9.99~~ **$3.99**
LOWEST PRICE EVER

K. Letter Perfect Necklace
A golden cherub sits atop each initial. Available in the 18 initials shown. Goldtone pendant, 1 1/4" L. Goldtone chain with lobster-claw clasp, 24" L.

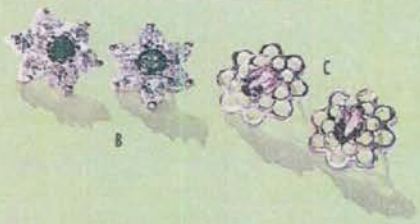
A #142-641	K #155-820
B #142-656	L #160-385
C #142-709	M #160-390
D #142-713	N #161-339
E #142-728	P #161-343
F #143-910	R #161-358
G #143-963	S #163-240
H #151-858	T #163-843
J #155-815	V #163-991

~~$12.99~~ **$7.99** each
LOWEST PRICE EVER

While supplies last!

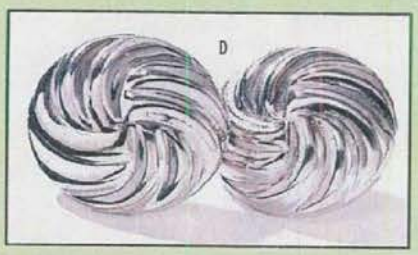
AVON-NY 004905
AV_PIPES_0016476

A. **Sterling Silver Genuine Stone Necklace**
Translucent moonstone exquisitely set in sterling silver on a 19" sterling silver chain. Pendant, 7/8" L.
#177-740
~~$19.99~~ $9.99
LOWEST PRICE EVER

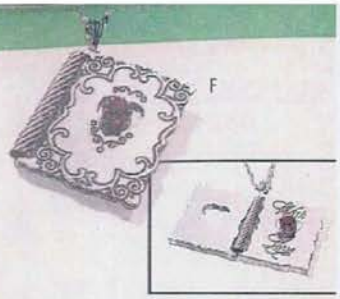


B. **Sterling Silver Emerald Earrings**
3/8" L. With .6 carat◆ cubic zirconia. Pierced only.
#160-131
~~$39.99~~ $19.99

C. **Sterling Silver and Genuine Amethyst Earrings**
3/8" L. Pierced only.
#057-896
~~$19.99~~ $8.99

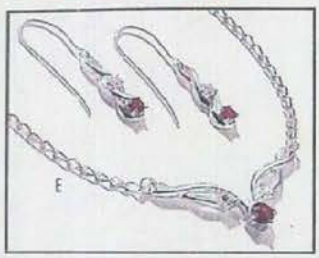


D. **Sterling Silver Swirl Button Earrings**
3/4" diam. Pierced only.
#286-735
~~$9.99~~ $5.99



E. **Sterling Silver Ruby Necklace**
A prong-set ruby is suspended between sterling silver loops accented with .2 carats◆ cubic zirconia. Centerpiece, 1 3/8" W. Sterling silver chain, 19" L.
#073-680
~~$34.99~~ $19.99
LOWEST PRICE EVER

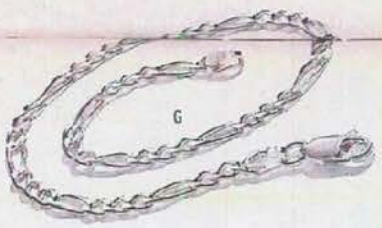
Earrings
Matching earrings. With .2 carats◆ cubic zirconia. 1" L. Pierced only.
#072-994
~~$34.99~~ $17.49
LOWEST PRICE EVER



F. **Sterling Silver Birthstone Greetingbook Necklace**
Petite book with working hinge is inscribed with scrollwork outside, "With Love" inside. 1" L x 3/4" W, when closed. 20" sterling silver chain.
Simulated Birthstones

- Jan. Garnet #205-730
- July Ruby #205-640
- Feb. Amethyst #205-726
- Aug. Peridot #205-620
- Mar. Aquamarine #204-590
- Sept. Sapphire #205-601
- April Diamond #205-506
- Oct. Rose Zircon #205-582
- May Emerald #205-711
- Nov. Topaz #205-563
- June Alexandrite #205-669
- Dec. Bl… #…

~~$29.99~~ $14.9…



G. **Sterling Silver Figaro Bracelet**
Beautiful openwork links in the popular "figaro" style. 8" L.
#216-973
~~$12.99~~ $6.99

40% OFF

J. **Sterling Silver Precious Swirl Earrings**
Precious gemstones set in openwork swirls of sterling silver. 3/4" diam.
Pierced only.
Emerald #144-917
Ruby #144-940
Sapphire #144-955
~~$19.99~~ $11.49 each pair

SAVE up to 50% OFF BROCHURE PRICES

While supplies last!

H. **Sterling Silver Classic Style Earrings**
Ribbed domes. 1/2" L.
Pierced only.
#056-646
~~$7.99~~ $4.99

I. **Sterling Silver Circular Tube Earrings**
Stylish sterling silver tubes crafted into gleaming knots of classic beauty. 3/4" L.
Pierced only. #104-607
~~$12.99~~ $8.99

K. **Sterling Silver Holiday Greetings Earrings**
Tree, 3/4" L.
Pierced only.
#135-480
~~$9.99~~ $5.99

L. **Sterling Silver Cross Pendant**
Genuine sapphires alternate with sparkling cubic zirconia on a silver cross. 1" L on a 19" sterling silver chain.
#280-919
~~$24.99~~ $17.99
LOWEST PRICE EVER

Not all jewelry shown actual size. Earrings have sterling silver posts or ear wires.
◆Diamond weight equivalent.

AVON-NY 004906
AV_PIPES_0016477

BONUS BUYS

Buy as many of the products as you like from pages 14-15 and 30 at the lower price with any purchase in this brochure. Offer good for this brochure only. See back cover for expiration date.

C. **Avon Rose Floral Travel Bag**
Roomy interior with outside zippered pocket. 19" W x 6" D x 13 ½" H. Vinyl and fabric. Handles with Velcro® closure. Imported.
$11.95 With Any Purchase
#058-012
$12.95 Without Purchase
#135-332

D. **Avon On the Go Folding Cart**
Vinyl tote bag opens to 21" L x 12" W and has adjustable straps, zippered front pocket and top, fold-down wheels and kickstand. Closed, 8" L x 12" W. Imported.
$14.99 With Any Purchase
#144-879
$39.99 Without Purchase
#135-328

E. **Avon Pack-N-Go Duffle**
Sturdy black vinyl with faux lizard trim. Individual compartments. 22" L x 11" W x 13" H. Imported.
$39.99
With Any Purchase
#073-326
$79.99 Without Purchase
#135-476

- 3 handle treatments:
  shoulder strap
  pull-out handle
  top handle
- Roomy interior
- Easy-glide in-line wheels

A. **Avon Personal Accents Jewelry Box**
Covered with mud-cloth-inspired fabric, with a mirror under the lid and a removable tray. 8" W x 5 ½" D x 3" H. #135-313
~~$24.99~~ **$19.99**
LOWEST PRICE EVER
Jewelry not included.

B. **Collectors Mini Earring Chest**
Red leather-grain vinyl box with golden hearts on the lid. Velvety interior. 6 ¾" L x 2 ⅝" W x 2" H, when closed. Imported.
#079-415
~~$12.99~~ **$8.99**
Earrings not included.

Holds up to 12 pairs of earrings.

F. **Jewelry Stackable Small Tray with Compartments**
Perfect for rings and small pins. Vinyl-covered. 5" W x 4" D x 1⅜" H. #299-530
~~$6.99~~ **$4.99**
LOWEST PRICE EVER
Jewelry not included.

SAVE up to 40% OFF BROCHURE PRICES

I. **Avon Earring Survival Kit**
Plastic box with handle, inside mirror, removable trays, interior compartments. Holds jewelry and repair items. 8" L x 4" W x 3" H. Imported.
#217-009
~~$9.99~~ **$6.99**

Comes with:
•6" square jewelry polishing cloth that cleans all jewelry •1 pair each of plastic, silvertone and goldtone ear clutches •3 pairs of fishhook clutches •2 pairs of comfort pads for clip earrings

BLACK AND WHITE
G. **Minibag**
Shiny vinyl with two zippered compartments and handy makeup mirror inside top flap. 5" W x 5" H x 2" D. 50" strap. Imported. #225-348
~~$14.99~~ **$10.99**
LOWEST PRICE EVER

H. **Double Eyeglass Case**
Shiny vinyl with two eyeglass compartments. 3⅜" W x 1 ½" D x 7" H. Imported.
#031-468
~~$9.99~~ **$6.99**
LOWEST PRICE EVER
One side for reading glasses. One side for sunglasses.

K. **Favorite Activities Hat**
"I Love Cooking"
Brightly printed 100% cotton. Adjustable back. One size fits all. To clean, wipe with a damp cloth. Imported.
#135-294
~~$6.99~~ **$2.99**
LOWEST PRICE EVER

J. **Evening Drama Corsage Pin**
Satiny-edged netting with rhinestones. Polyester. 5" W. #093-665
~~$9.99~~ **$5.99**
LOWEST PRICE EVER

While supplies last!

AVON-NY 004907
AV_PIPES_0016478

35% OFF

A. **Joy to the World Precious Moments® Snowglobe**
Windup music box in base (2" H) plays *Joy to the World*. Shake to see snow swirl. Porcelain and glass. Angel, 5¾" H.
#085-895
~~$34.99~~ **$21.99**
LOWEST PRICE EVER
Designed exclusively for Avon.

B. **Musical Carousel Ornament**
Press a button to start the carousel turning—and make its lights flash on—and hear an enchanting version of *We Wish You a Merry Christmas!* Plastic, 4½" H x 3" diam. Includes hanging cord. Uses two AAA batteries (not included).
#085-732
~~$12.99~~ **$6.99**
LOWEST PRICE EVER
For decorative purposes only. Keep out of reach of children.

C. **1995 Santa Porcelain Figurine**
Intricately detailed and carefully hand-painted porcelain. 7" H. Dated and bears the Avon Collectibles logo.
#082-513
~~$29.99~~ **$14.99**
HALF PRICE

WINTER VILLAGE COLLECTION
Hand-painted cold-cast resin with brass-tone hinge.
D. **Home Sweet Home**
3¾" H x 2¾" W closed. #085-766
E. **Santa's Workshop**
2¾" H x 3¼" W closed. #085-861
F. **Sweet Shoppe**
3¾" H x 2½" W closed. #085-876
~~$12.99~~ **$6.49** each
HALF PRICE
For decorative purposes only. Keep out of reach of children.

G. **Avon Jingle Bells Pin**
Goldtone with colorful accents. 1¼" W. Tac back. #083-505
~~$7.99~~ **$4.99**

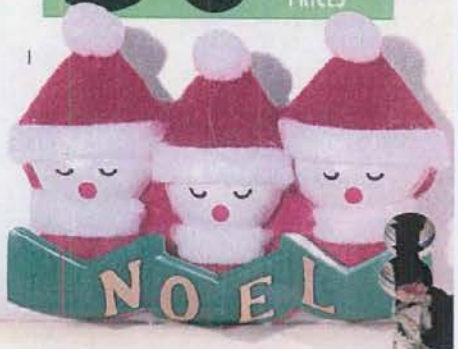
K. **Sparkling Angelic Musical Tree**
Windup music box plays *Hark, the Herald Angels Sing* as tree rotates and lights glow green, red, white. Plastic. 8" H x 5¾" diam. Uses two AA batteries (not included).
#086-064
~~$29.99~~ **$17.99**
LOWEST PRICE EVER

L. **Avon 1995 Porcelain Christmas Bell "Sounds of Christmas"**
Bordered in 22k gold with a hand-painted wreath motif handle. 4" H x 2½" W. Dated for collectors, with the Avon Collectibles logo. #069-130
~~$16.99~~ **$8.49**
HALF PRICE

While supplies last!

H. **Joy to the World Precious Moments® Ornament**
Porcelain. Dated 1996. 2½" H. Hanging cord.
#085-952
~~$9.99~~ **$5.99**
Designed exclusively for Avon. For decorative purposes only. Keep out of reach of children.

SAVE up to 50% OFF BROCHURE PRICES



I. **Holiday Carolers Pin**
Colorful trio with pearlized faces and fabric trim plays *Deck the Halls* when you switch it on. 2½" Plastic. Runs on a replaceable battery (included).
#085-933
~~$9.99~~ **$5.99 LOWEST PRICE EVER**

J. **Candy Cane Pet**
Candy cane ornaments, 6" H. Resin. Hanging cord.
Cat #085-990
Dog #085-967
~~$6.99~~ **$4.99** each
LOWEST PRICE EVER
For decorative purposes only. Keep out of reach of children.

AVON-NY 004908
AV_PIPES_0016479

SAVE up to 50% OFF BROCHURE PRICES

Fragrance Traditions Cologne Pour
All-time favorites in nostalgic glass decanters. 3.4 fl. oz. Persian Wood #071-782 Charisma #071-797 Roses Roses #071-448 Cotillion #069-987 Bird of Paradise #070-236
~~$12.95~~ **$5.99** each **LOWEST PRICE EVER**

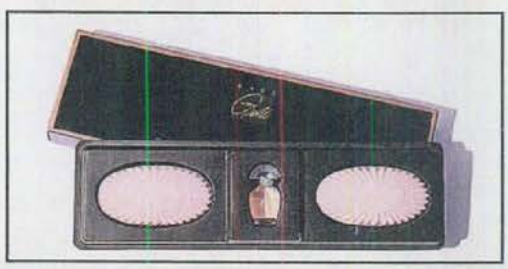
Butterfly Charming Trio Gift Set
Cologne Spray, 1 fl. oz.; Perfumed Talc, 3.5 oz. net wt.; Sterling Silver Butterfly Pendant, 1" W, on a silky cord, 18" L. Gift-boxed. #284-656
~~$12.95~~ **$9.95** the set

Comfort Scents Delicious Dessert Fragranced Candle
Scented Candle (4" H x 3" diam.) burns up to 25 hours, comes with brass holder (3½" diam.).
#084-190 ~~$10.00~~ **$7.99**
LOWEST PRICE EVER

Night Magic Enchanted Occasions Gift Set
Cologne Spray, 1.5 fl. oz., plus a pair of 10-inch scented taper candles in elegant Night Magic blue. #143-102
~~$11.95~~ **$9.95** the set
LOWEST PRICE EVER

Pearls & Lace Simply Precious Gift Set
Cologne Spray, 1.5 fl. oz.; Perfumed Talc, 3.5 oz. net wt. Decorative, reusable box, 9" L x 7" W x 2⅞" D. #041-226
~~$14.95~~ **$12.95** the set
LOWEST PRICE EVER

Rare Gold Luxury Soap Collection
Two French-pleated soaps, 3.5 oz. net wt. each, with a miniature flacon of Rare Gold Eau de Parfum, .13 fl. oz. Gift-boxed. #284-675
~~$12.95~~ **$10.95** the set **LOWEST PRICE EVER**



Imari Golden Elegance Gift Set
Generous 2 fl. oz. size Imari Eau de Cologne Pour ($28 value), plus an elegant Purse Spray Case that's fillable—and refillable. Funnel included. #004-910
~~$18.95~~ **$12.95** the set

While supplies last!

AVON-NY 004909

AV_PIPES_0016480

SAVE up to 50% OFF BROCHURE PRICES

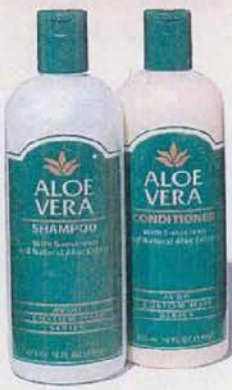
AVON NATURALS Peel-Off Mask with Pink Grapefruit
Lifts away dirt and impurities to help improve skin's texture. 2.5 oz. net wt.
#316-694
~~$2.99~~ **$1.49**

Conditioner with Kiwi & Yarrow
For fine or oily hair. 8.4 fl. oz.
#042-112
~~$3.50~~ **$1.49**

Sun Seekers Sunburn Relief Spray with Aloe
Cools, soothes sunburned skin. 4 fl. oz.
#298-735
~~$4.99~~ **$2.49**

AVON NATURALS Foam Bath with Apple & Clover Blossom
With emollients and moisturizers. 8.4 fl. oz.
#223-178
~~$5.00~~ **$2.50**
HALF PRICE

50% OFF



Avon Aloe Vera with Sunscreen
For normal-to-dry hair. 16 fl. oz.
Shampoo #041-867
Conditioner #041-886
~~$4.99~~ **$3.69** each

AVON FANCY FEET Double Action Cooling Gel
Light, soothing gel goes on cool, dries quickly; leaves feet refreshed. 3 oz. net wt.
#144-295
~~$3.99~~ **$1.99**

SKIN-SO-SOFT Moisturizing Foot Soak
A relaxing soak for hot, tired feet. Softens corns and calluses. Contains moisturizers, cleanses lightly. Leaves feet feeling smooth. Lightly scented with Skin-So-Soft fragrance. Box of 4 tablets.
#298-462
~~$4.00~~ **$2.99**

AVON FANCY FEET Double Action Brush and Callus File
Massage tired feet while cleansing and reducing callus build-up. Double-use brush/file, 6¼" L. Plastic.
#031-510
~~$4.99~~ **$3.99**

50% OFF

SKIN-SO-SOFT Moisturizing Body Splash
Emollients moisturize, condition. Nondrying formula. Woodland Fresh fragrance. 8 fl. oz.
#223-159
~~$6.50~~ **$3.25**
HALF PRICE

While supplies last!

SAVE up to 50% OFF BROCHURE PRICES

PERFECT WEAR Lip Color
It's transfer-resistant! Matte color that wears, lasts, looks perfect for hours & hours! No feathering. No bleeding.
.06 oz. net wt.
~~$6.00~~ $2.49

Forever Red (C 2)
■ #260-182

Color Last Plus Nail Enamel
Chip-resistant, long-wearing.
.4 fl. oz.
~~$2.95~~ $1.99 each

Firelight ▲(W 3) #024-087
Fascination ▲(C 3) #024-197

Spillproof!

Compact is available through your AVON Representative.

SELECTABLES Creamy Lip Color/ Lip Gloss Refill
Refills only, with applicator.
.04 oz. net wt.
~~$3.00~~ $1.99 each

CREAMY LIP COLOR

Cherry Jubilee (C) ■ #180-098
Instant Mocha (C) #180-102
Rose Velvet (C) #180-117
Wood Rose (W) #180-121
Buttered Rum (W) ■ #180-136
Lasting Mauve ▲(C) #180-140
Windy Rose (C) ■ #180-155
24 Hour Red (W) ■ #180-1
Brick (W) #180-174
Persian Red (W) ■ #180-

Cinnamon Suede (W) #180-193
Soft Lilac ▲(C) #180-20
Country Rose ▲(C) #180-212
Peach Dawn ▲(W) #180-227

LIP GLOSS

Cherry Lustre ▲(C) #115-070
Rose Lustre ▲(C) #115-156
Persian Lustre ▲(W) #115-160
Maple Lustre ▲(W) #115-213
Rum Lustre ▲(W) #115-228

Silk Finish Eyeshadow Single
With built-in base for 8-hours wear.
.05 oz. net wt.
~~$3.00~~ $1.49 each

Rhapsody in Blue ▲(C 3) #000-144
Moonlight ▲(C 1) #104-133
Caviar ▲(C 3) #000-345

Fine Line Eye Pen
Liquid liner with a super-flexible felt tip for a thin or thick line. Quick-drying. No skips, tugs or runs.
.01 fl. oz.
~~$5.75~~ $3.99 each
LOWEST PRICE EVER

Plum #108-181
Smoke #111-442
Black/Brown #113-335
Soft Black #113-340

Overcoats Lip Finish Adjuster
Take your favorite Avon lipstick shade and give it any fashion finish you want. Just sweep one of these lip finish formulas over the lipstick you're wearing, and you'll give the color you love a new look. Each, .13 oz. net wt.
Frost #115-046 Gloss #115-050
Matte #116-501 Deepener #115-031
~~$2.99~~ $2.25 each

- Change a matte finish to frost.
- Change a creamy finish to matte for a sophisticated touch.
- Change any finish to a glossy look.
- Change the shade you wore to work to a deeper intensity for evening.

ANEW Pressed Powder
Powder that protects against the environmental effects of pollution. With antioxidants and vitamin E to guard against damaging free radicals. Plus a skin-freshening advantage, controls oil-breakthrough up to 8 hours—all with a sheer, lightweight finish.
.29 oz. net wt.
~~$9.95~~ $6.99 each

Ivory #052-272
Creme #123-850
Wheat #128-865
Caramel #128-870
Mocha #128-884

30% OFF

(C)—Cool (W)—Warm ▲ Frost ■ Flatters deeper skin tones.
Numbers 1, 2 and 3 denote the levels of intensity from lightest to richest.

While supplies last!

AVON-NY 004911
AV_PIPES_0016482

A. Colorblocked Hooded Top
Drawstring hooded pullover with solid black back. Striped hood lining. Tunic length with side-slit hem.
S(6-8), M(10-12), L(14-16) ~~$29.99~~ **$23.99**
1X(16W-18W), 2X(20W-22W), 3X(24W-26W)
~~$33.99~~ **$26.99**

B. Knit Pull-On Pants
Easy-fit, lightweight pull-on pants with elastic waistband and side-seam pockets.
S(6-8), M(10-12)
~~$17.99~~ **$15.99**
1X(16W-18W), 2X(20W-22W), 3X(24W-26W)
~~$21.99~~ **$19.99**

Both cotton/polyester jersey knit. Machine wash. Made in the U.S.A. and imported.

SAVE up to 20% OFF BROCHURE PRICES

C. "Sea & Sun" Wedge Dress
Cotton-knit dress doubles as a beach cover-up. Embroidered gold trim. Three-quarter-length sleeves. Two front patch pockets. Cotton/polyester. Machine wash. Imported.
Red, Navy
Misses' Sizes: S(6-8), M(10-12), L(14-16)
White
Misses' Sizes: M(10-12), L(14-16)
~~$25.99~~ **$22.99**
Red, White, Navy
Women's Sizes: 1X(16W-20W), 2X(22W-26W)
~~$29.99~~ **$26.99**
LOWEST PRICES EVER

D. Star Charm Sandals
Cushioned summer thong. Goldtone stars; braided trim. Half-inch wedge heel. Man-made materials. Imported.
Full sizes only 6-10
~~$21.99~~ **$19.99**

Crossed-out prices throughout this brochure refer to the most frequent prior selling prices.
WHILE QUANTITIES LAST.
NOT ALL SIZES/COLORS AVAILABLE IN EVERY STYLE.

Style products currently not available in Puerto Rico and the Caribbean.

AVON-NY 004912
AV_PIPES_0016483

A. **Stadium Jacket**
Tuck-away nylon hood under collar; turned-back cuffs. Silvertone zip front; drawstring-hem closure. Four front contrast-trim pockets. Fully lined: nylon. Shell: cotton/polyester. Machine wash or dry-clean. Imported.
S(6-8), M(10-12), L(14-16)
~~$49.99~~ **$36.99**
1X(16W-18W), 2X(20W-22W), 3X(24W-26W)
~~$54.99~~ **$41.99**

B. **Piqué Textured Tee**
Textured cotton/polyester. Machine wash. Made in the U.S.A. and imported.
Multi Stripe, White
S(6-8), M(10-12), L(14-16)
~~$14.99~~ **$10.99**
1X(16W-18W), 2X(20W-22W), 3X(24W-26W)
~~$19.99~~ **$14.99**

ALL AT LOWEST PRICES EVER

SAVE up to 25% OFF BROCHURE PRICES

C. **French Terry Pants**
Easy-fit elasticized waist with side slit at ankle. Cotton/polyester. Machine wash. Imported.
Red, Khaki, Navy
S(6-8), M(10-12), L(14-16)
~~$19.99~~ **$14.99**
1X(16W-18W), 2X(20W-22W), 3X(24W-26W)
~~$24.99~~ **$17.99**

D. **French Terry Shirt Jacket**
Zip front; patch pockets. Cotton/polyester. Machine wash. Imported.
Red, Khaki, Navy
S(6-8), M(10-12), L(14-16)
~~$29.99~~ **$21.99**
1X(16W-18W), 2X(20W-22W), 3X(24W-26W)
~~$34.99~~ **$25.99**

E. **Zip-Front Jumper**
Zip front with novelty pull; patch pockets. Cotton. Machine wash. Imported.
Khaki Twill, Indigo Denim
S(6-8), M(10-12), L(14-16)
~~$29.99~~ **$22.99**
1X(16W-18W), 2X(20W-22W), 3X(24W-26W)
~~$34.99~~ **$26.99**

WHILE QUANTITIES LAST. NOT ALL SIZES/COLORS AVAILABLE IN EVERY STYLE.

Style products currently not available in Puerto Rico and the Caribbean. 43

A. **Medallion Print Silk Jogsuit**
Zip-front jacket with metallic-gold piping at neck; side-seam pockets; elasticized cuffs and waist. Black pants with elasticized drawstring waist and side-seam pockets. Both sandwashed silk and fully lined in nylon; jacket backed with fiberfill. Hand wash or dry-clean. Imported.
S(6-8), M(10-12), L(14-16)
~~$49.99~~ $32.99
1X(16W-18W), 2X(20W-22W), 3X(24W-26W)
~~$54.99~~ $36.99
LOWEST PRICES EVER

SAVE up to 50% OFF BROCHURE PRICES

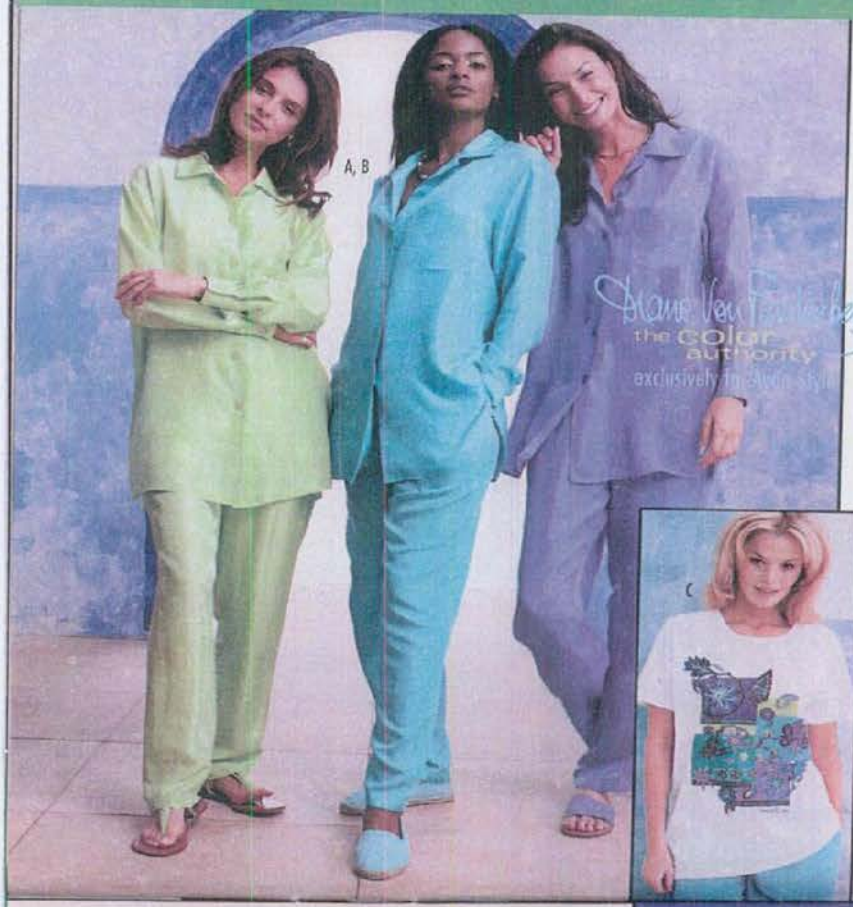
B. **Floral Hand-Embroidered Sweater**
Crochet neckline and sleeve edge. Ramie/cotton. Hand wash, lay flat to dry. Imported.
S(6-8), M(10-12), L(14-16)
~~$39.99~~ $19.99
HALF PRICE
1X(16W-18W), 2X(20W-22W)
~~$44.99~~ $2[illegible]
HALF PRIC[illegible]

C. **Spring Rose Pant Set**
Pullover tunic in jersey knit. Matching elastic-waist pull-on pants with side-seam pockets. Cotton/polyester. Machine wash. Made in the U.S.A.
XS(4), S(6-8)
~~$29.99~~ $19.99

D. **Brushed Fleece Bigshirt**
Wear alone or layer; doubles as jacket. Patch pocket; pinked zigzag edging; side-slit hem. Machine wash. Imported.
Heather Grey (polyester fleece/rayon) S(6-8), L(14-16)
Azalea, Royal Blue (polyester fleece) S(6-8), M(10-12), L(14-16)
~~$29.99~~ $24.99
Heather Grey 1X(16W-18W), 2X(20W-22W)
Azalea, Royal Blue 1X(16W-18W), 2X(20W-22W), 3X(24W-26W)
~~$34.99~~ $29.99

E. **Stretch Knit Leggings**
Cotton/Lycra® spandex. Machine wash, line dry. Made in the U.S.A.
Heather Grey S(6-8), M(10-12)
Black S(6-8), M(10-12), L(14-16)
~~$19.99~~ $14.99
Heather Grey 1X(16W-18W), 3X(24W-26W)
Black 1X(16W-18W), 2X(20W-22W), 3X(24W-26W)
~~$24.99~~ $19.99

Lycra® is a DuPont registered trademark for its brand of spandex fiber.



A. **Washable Silk Bigshirt**
Full cut; tunic length. Convertible notch collar. Chest pocket; pleated cuffs; side slits. Sandwashed silk. Hand wash. Imported.
Kiwi XS(4), M(10-12)
Aqua XS(4), S(6-8), L(14-16)
Violet Haze XS(4)
~~$29.00~~ **$21.99**
Kiwi, Aqua 1X(16W-18W), 2X(20W-22W), 3X(24W-26W)
~~$34.00~~ **$25.99**

B. **Washable Silk Pants**
Pull-on pants with generous cut and softly tapered leg. Elastic waist; side-seam pockets. Sandwashed silk. Hand wash. Imported.
Kiwi, Violet Haze XS(4), S(6-8), M(10-12), L(14-16)
Aqua XS(4), M(10-12), L(14-16)
~~$29.00~~ **$21.99**
Kiwi 1X(16W-18W), 2X(20W-22W)
Aqua 3X(24W-26W)
Violet Haze 1X(16W-18W), 2X(20W-22W), 3X(24W-26W)
~~$34.00~~ **$25.99**

C. **Embellished Mosaic T-Shirt**
Screen-printed. Sparkling with glitter and jewel-like accents. Cotton knit. Hand wash. Made in the U.S.A.
XS(4), S(6-8), M(10-12), L(14-16)
~~$29.00~~ **$20.99**
1X(16W-18W), 2X(20W-22W), 3X(24W-26W)
~~$34.00~~ **$24.99**

WHILE QUANTITIES LAST.
NOT ALL SIZES/COLORS AVAILABLE IN EVERY STYLE.

SAVE up to 25% OFF BROCHURE PRICES

D. **Paisley Pointelle Sweater**
Open-stitch pointelle pattern. Feminine crochet neckline, sleeves and hem. Tunic length with side slits. Ramie/cotton. Machine wash, lay flat to dry. Imported.
XS(4), S(6-8) ~~$39.00~~ **$28.99**

E. **Paisley Floral Leggings**
Elastic waist. Cotton/spandex. Machine wash, line dry. Imported.
XS(4), S(6-8), L(14-16) ~~$25.00~~ **$18.99**
2X(20W-22W), 3X(24W-26W) ~~$30.00~~ **$23.99**

F. **Mosaic Print Tank Top**
Side slits. Viscose rayon. Machine wash, line dry. Imported.
XS(4), S(6-8), M(10-12), L(14-16) ~~$19.00~~ **$14.99**
1X(16W-18W), 3X(24W-26W) ~~$24.00~~ **$19.99**

G. **Mosaic Print Full Skirt**
Pull-on elastic waist with side-seam pockets. Viscose rayon. Machine wash, line dry. Imported.
XS(4), S(6-8), M(10-12), L(14-16) ~~$27.00~~ **$19.99**
1X(16W-18W), 2X(20W-22W), 3X(24W-26W) ~~$32.00~~ **$23.99**
BEST VALUE EVER

Style products currently not available in Puerto Rico and the Caribbean.

A. **Scaasi Suddenly Shapely® Bra Gown**
Lace bodice. Adjustable straps. Nylon with nonremovable polyester fiberfill cups. Machine wash. Made in the U.S.A.
Black XS(fits 32A-C)
Candle XS(fits 32A-C), M(fits 36A-C), L(fits 38A-C)
~~$32.99~~ $19.49

B. **Scaasi Long Robe**
Fluttery cap sleeves; lace detailing. Nylon. Machine wash. Made in the U.S.A.
Black, Candle
Misses' (one size fits S-M-L)
~~$24.99~~ $13.49

C. **Scaasi Silk Nightshirt**
Oversized sleepshirt in soft, washable silk. Shirttail hem, notch collar and single breast pocket. Hand wash. Imported.
Teal, Black
XS/S(4-8), M/L(10-16)
~~$24.99~~ $17.99
Teal
1X/2X(16W-22W), 3X/4X(24W-30W)
~~$28.99~~ $21.99

D. **Scaasi Watercolor Floral Satin Nightshirt**
Long sleeves; scoop neckline; side slits. Polyester. Machine wash. Made in the U.S.A. and imported.
Watercolor Floral Print
XS/S(4-8), M/L(10-16)
~~$33.99~~ $23.99
1X/2X(16W-22W), 3X/4X(24W-30W)
~~$37.99~~ $27.99

SAVE up to 40% OFF BROCH PRICES

E. **Jacquard Slip Chemise**
Lace-trimmed neckline with adjustable lingerie straps. Shirttail hem; side slits. Polyester jacquard. Machine wash. Imported.
Huntress Green, Antique Gold
M(10-12), L(14-16)
~~$22.99~~ $15.99
Huntress Green, Antique Gold
1X(16W-18W), 2X(20W-22W), 3X(24W-26W)
Regal Red 3X(24W-26W)
~~$27.99~~ $19.99

F. **Jacquard Kimono Wrap Robe**
Three-quarter-length sleeves. Inside tie; sash belt. Polyester jacquard. Machine wash. Imported.
Huntress Green S/M(6-10), M/L(12-16)
Antique Gold S/M(6-10)
~~$26.99~~ $17.99
Huntress Green, Antique Gold
1X/2X(16W-20W)
~~$31.99~~ $21.99

G. **Animal Caftan**
Ankle length with side slits. Elbow-length sleeves. Polyester. Machine wash. Imported.
S/M(6-10), M/L(12-16)
~~$39.99~~ $24.99
1X/2X(16W-20W)
~~$44.99~~ $29.99

WHILE QUANTITIES LAST. NOT ALL SIZES/ COLORS AVAILABLE IN EVERY STYLE.

H. **Side-Tie Pajama**
Tunic-length, long-sleeve wrap-around top with side tie. Floral lace trim. Elastic-waist pull-on pant. Nylon tricot. Machine wash. Made in the U.S.A.
Seafoam, Peach
XS(4), S(6-8), M(10-12) ~~$26.99~~ $15.99
Seafoam
1X(16W-18W), 2X(20W-22W), 3X(24W-26W)
Peach
1X(16W-18W), 2X(20W-22W) ~~$30.99~~ $19.99

Style products currently not available in Puerto Rico and the Caribbean.

A. **Velour Dress**
Full skirt with tie-back and scoop neckline. Goldtone buttons. Polyester velour. Machine wash. Made in the U.S.A.
Black, Burgundy
S(6-8), M(10-12), L(14-16) ~~$44.99~~ $31.99
1X(16W-18W), 2X(20W-22W) ~~$49.99~~ $34.99

B. **L'il Girl's Velour Bodice Dress**
Rich velour bodice and plaid skirt. Empire waist with rosette bow. Plaid-trimmed, button-back neck; elasticized ruffled cuffs.
XS(2T/3T), S(4T) ~~$19.99~~ $13.99
M(4/5), L(6/6X) ~~$21.99~~ $14.99

C. **Big Girl's Velour Bodice Dress**
Same style as the L'il Girl's, with straight cuffs. Solid neckline with rosette bow.
XL(8/10), XXL(12/14) ~~$24.99~~ $16.99

Both cotton/polyester/metallic. Machine wash, line dry. Made in the U.S.A.

SAVE up to 33% OFF BROCHURE PRICES

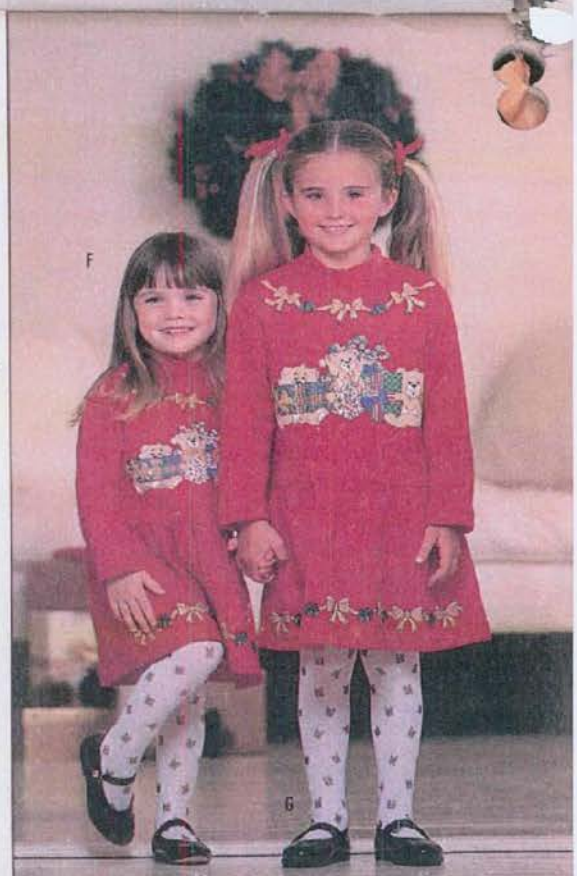
ALL AT LOWEST PRICES EVER

D. **Infant's Snowman Velour One-Piece with Hat**
Button-front romper with striped hat. Velour body; embroidered snowman appliqué. Snap-crotch closure. Cotton/polyester velour. Machine wash. Imported.
S(0-6 months), M(9-12 months), L(18-24 months)
~~$19.99~~
$14.99

E. **Infant's Snowman Socks**
Matches the infant one-piece. Cotton/spandex. Machine wash. Imported.
S(0-6 months), M(9-12 months), L(18-24 months)
~~$2.99~~
$1.99

F. **Bears & Bows Fleece Dress**
Drop-waist dress with screen-printed bear design and ribbed neck. Cotton/polyester fleece. Machine wash, line dry. Made in the U.S.A.
XS(2T/3T), S(4T), M(4/5), L(6/6X)
~~$18.99~~
$12.49

G. **Gold Bow Tights**
White tights brightened with golden bows to match the dress. Nylon. Hand wash, drip-dry. Made in the U.S.A.
XS(2T-4T), S(4-6X)
~~$4.99~~
$3.99



WHILE QUANTITIES LAST. NOT ALL SIZES/COLORS AVAILABLE IN EVERY STYLE.

Style products currently not available in Puerto Rico and the Caribbean. 51

A. **Arctic Fleece™ Stadium Jacket**
Lightweight and super warm. Zip-front hooded jacket with patch pockets; elasticized waist.
XS(2T/3T), S(4T)
~~$29.99~~ **$21.99**
M(4/5), L(6/6X)
~~$31.99~~ **$23.99**

B. **Arctic Fleece™ Tulip Top Hat with Rosettes**
One size fits 2-6X
~~$8.99~~ **$5.99**

C. **Arctic Fleece™ Mittens with Rosettes**
One size fits 2-4,
One size fits 4-6X
~~$7.99~~ **$5.99** each pair

All Arctic Fleece™ products are of polyester Arctic Fleece™. Machine wash. Made in

ALL AT LOWEST PRICES EVER

SAVE up to 33% OFF BROCHURE PRICES

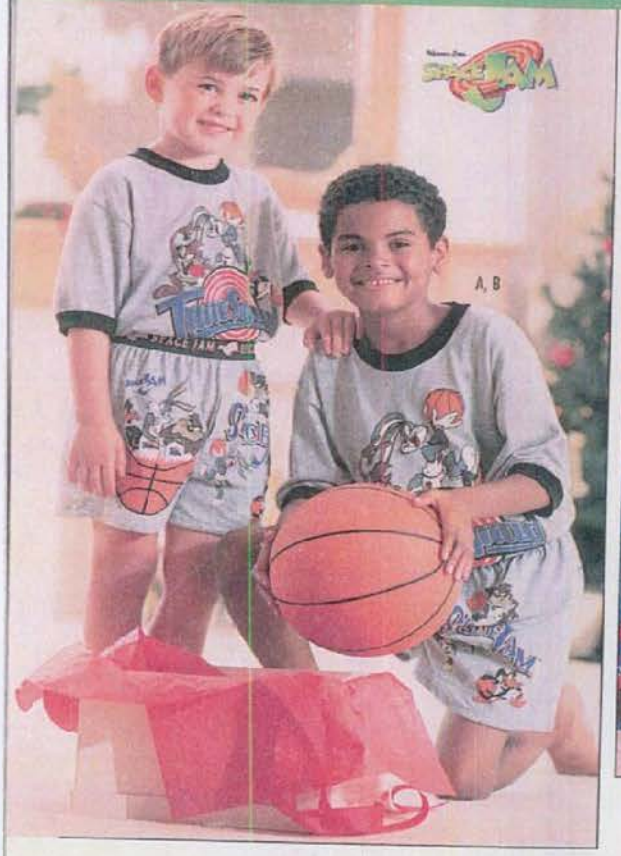
D. **Bearing Gifts Blanket Sleeper**
One-piece with full-length zipper. Infant sizes S and M are footed with nonskid soles and elasticized ankles. Toddler sizes L and XL are footless with cuffed ankles. Polyester fleece. Flame-retardant. Machine wash. Made in the U.S.A.
Children's Sizes: S(9-12 months), M(18-24 months), L(2T/3T), XL(4T)
~~$14.99~~ **$10.99**

E. **Talking Santa Bear Slippers**
Slip-on plush bear slippers with removable sound chip. Skid-resistant soles. Nylon/acrylic/polyester. Imported. Children's Sizes: XS(5-6), M(9-10), L(11-12), XL(13-1)
~~$11.99~~ **$7.99**

F. **Bearing Gifts Dorm Shirt**
Empire waist; elasticized ruffled cuffs; button placket; shirttail hem. Polyester. Flame-retardant. Machine wash. Imported of U.S. components.
Children's Sizes: S(4/5), M(6/7), L(8/10), XL(12/14)
~~$16.99~~ **$12.99**

G. **Bearing Gifts Flannel Nightshirt**
Mid-calf length; shirttail hem. Double-brushed cotton flannel. Machine wash. Imported.
Adult Sizes: S/M(6-10), M/L(12-16)
~~$22.99~~ **$17.99**
1X/2X(16W-20W), 2X/3X(22W-26W)
~~$27.99~~ **$21.99**

WHILE QUANTITIES LAST. NOT ALL SIZES/COLORS AVAILABLE IN EVERY STYLE. Style products currently not available in Puerto Rico and the Caribbean. 53



A. **SPACE JAM Ringer T-Shirt**
Looney Tunes screen print on front. Cotton/polyester. Machine wash. Imported. S(4/5), M(6/7), L(8/10)
~~$10.99~~ **$6.99 LOWEST PRICE EVER**

B. **SPACE JAM Knit Boxer Shorts**
Printed back mock pocket. Elasticized waistband with SPACE JAM logo; hidden button fly. Cotton/polyester. Machine wash. Imported. S(4/5), M(6/7), L(8/10), XL(12/14)
~~$11.99~~ **$7.99 LOWEST PRICE EVER**

D. **Saban's Mighty Morphin Power Rangers™ Boy's Swim Trunks**
Cotton pull-on swim trunks. Polyester mesh liner; elastic drawstring waistband. Hand wash, tumble dry. Imported. L(8/10), XL(12/14)
~~$9.99~~ **$6.99**

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C. **Kids Glow-in-the-Dark SPACE JAM Sweatshirt**
Taz screen print with glow-in-the-dark stars and SPACE JAM logo. Cotton/polyester fleece. Machine wash. Made in the U.S.A. L(8/10), XL(12/14)
~~$16.99~~ **$12.99 LOWEST PRICE EVER**

™ & © 1997 Warner Bros.

SAVE up to 35% OFF BROCHU PRICES

E. **BATMAN & ROBIN™ Swim Trunks**
Elastic waistband. Cotton with polyester mesh liner. Hand wash, tumble dry. Imported.
S(4/5), M(6/7)
~~$9.99~~ **$6.99**

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F. **Children's Water Shoes**
Slip-on. Mesh top. Nylon with rubber sole. Imported.
Pink Multi XS(5-6), S(7-8), L(11-12), XL(13-1), XXL(2-3)
Blue Multi XS(5-6), S(7-8), M(9-10), L(11-12), XL(13-1)
~~$9.99~~ **$6.99**

G. **Adult Mickey Mouse T-Shirt**
Bold Mickey-and-heart screen print. Cotton. Machine wash. Made in the U.S.A. and imported.
Chest Sizes: L(42-44), XL(46-48), XXL(50-52)
~~$12.99~~ **$8.99 LOWEST PRICE EVER**

H. **Adult Mickey Mouse Boxer Shorts**
Allover printed red hearts and Mickey faces. Jacquard waistband; covered button-fly front. Cotton. Machine wash. Imported.
Waist Sizes: M(32-34), L(36-38), XL(40-42), XXL(44-46)
~~$12.99~~ **$8.99 LOWEST PRICE EVER**

I. **Kid's Mickey Mouse T-Shirt**
Cotton. Machine wash. Made in the U.S.A. and imported.
M(7/8), L(10/12), XL(14/16)
~~$10.99~~ **$6.99 LOWEST PRICE EVER**

J. **Kid's Mickey Mouse Boxer Shorts**
Cotton/polyester. Machine wash. Imported.
M(7/8), L(10/12), XL(14/16)
~~$10.99~~ **$6.99 LOWEST PRICE EVER**

© Disney

WHILE QUANTITIES LAST. NOT ALL SIZES/COLORS AVAILABLE IN EVERY STYLE.

Style products currently not available in Puerto Rico and the Caribbean. 55

STOCK UP ON FRUIT OF THE LOOM®

Delustre Underwire Bra
Comfortable underwire support. Detailed with floral lace and a subtle floral pattern. Adjustable straps. Polyester/nylon/Lycra® spandex. Hand wash.
Fuchsia 34-40B; 34-42C; 34-44D, DD
Black 34-40B; 34-42C; 34-44D, 34-44DD
Navy 36-38B; 38C, 42C; 36-42D; 34-42DD
Beige 36-44DD
Violet 34-38B; 34-42C, D; 34-44DD
$10.99 each
OR TWO FOR $18

Delustre Full Brief
Matching subtle floral pattern. Polyester. Pure cotton liner. Machine wash.
Fuchsia, Black, Violet S(5), M(6), L(7), XL(8)
Beige S(5)
$5.99 each
OR TWO FOR $8

2 for $18

2 for $8

Black
Fuchsia
Navy
Beige
Violet

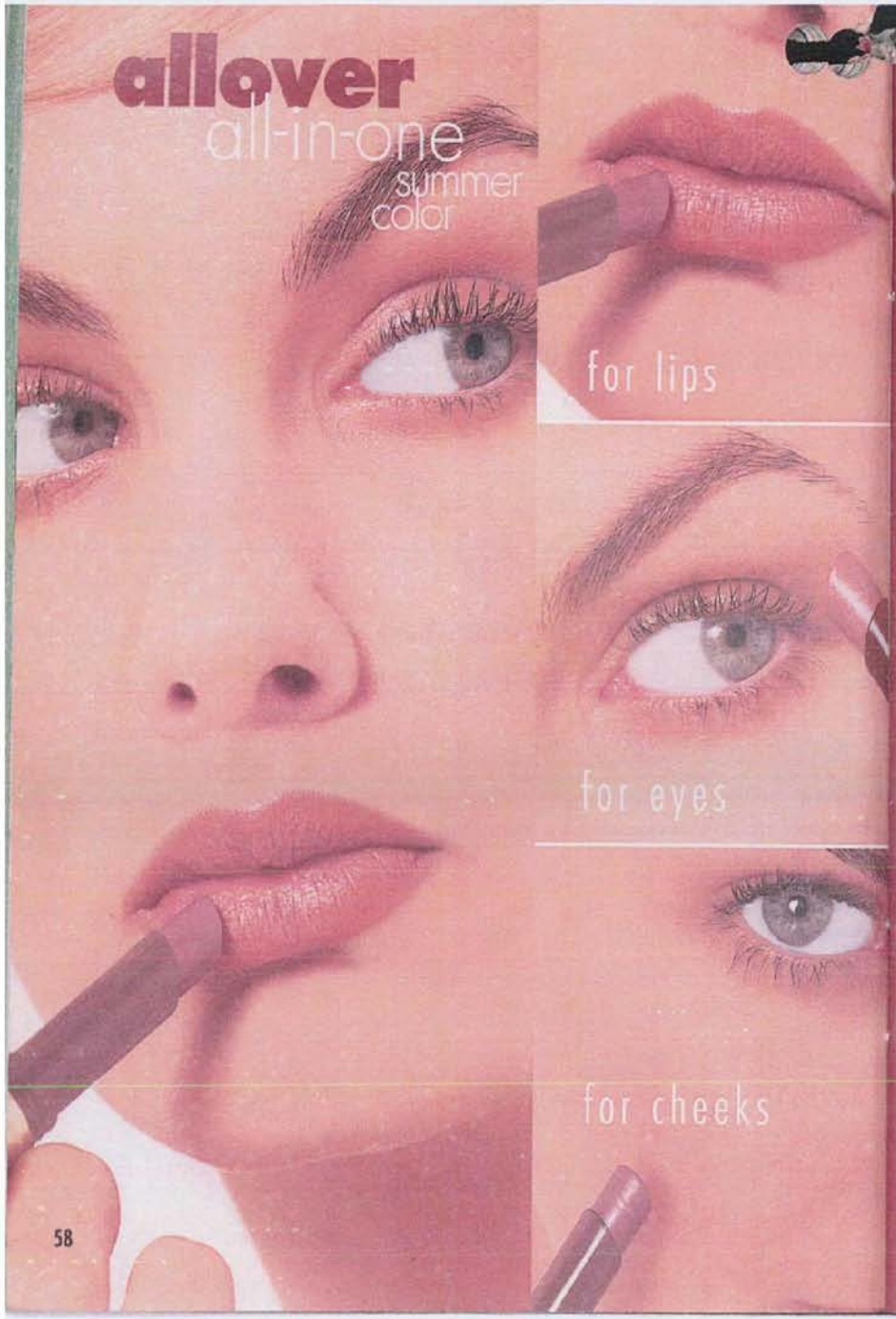
NEW
Delustre Full Figure Soft Cup Bra
No wires! Adjustable, wide padded straps for support and comfort. Stretch-mesh center panel and back; won't ride up. Polyester/nylon/Lycra® spandex. Machine wash, line dry. Imported.
White 36-40B, C; 36-42D, DD
$10.99

Tummy Trimmer Full Brief
Medium control. Three-ply front panel. Smooth waist and leg bands. Nylon/Lycra® spandex. Pure cotton liner. Machine wash.
White XL(8)
Beige L(7), XL(8)
Black S(5), L(7), XL(8)
$8.49
White, Black, Beige
2X(18), 3X(20)
$9.49

Black
White
Beige

Lycra® is a DuPont registered trademark for its brand of spandex fiber.
All items on both pages are made in the U.S.A. and imported, unless otherwise noted.
Available up to size 3X.
WHILE QUANTITIES LAST. NOT ALL SIZES/COLORS AVAILABLE IN EVERY STYLE.
Style products currently not available in Puerto Rico and the Caribbean.

AVON-NY 004920
AV_PIPES_0016491



HEY SUNSHINE!

Bronze your eyes, lips and cheeks and you've got the look that's **hot** for summer. It glows, it's **glamorous**. And the **shimmering** gold and copper tones go with everything under the **sun**. Bronze it and you're set for **summer**.

(C)—Cool (W)—Warm ▲ Frost ■ Flatters deeper skin tones.

Introducing
THREE-IN-ONE COLOR FOR EYES, LIPS AND CHEEKS
Your one-and-only makeup tool for summer. Add a sun-kissed glow to your eyes, lips and cheeks. It's quick, easy, compact and the creamy, rich formula glides on easily. Four natural-looking shades bring a beautiful glow to your entire face without creasing, feathering or fading.
.06 oz. net wt.

INTRODUCTORY SPECIAL $4.99
Next Brochure $6.25
Available two brochures only.

COLOR

AVON-NY 004921
AV_PIPES_0016492

AVON COLOR FREE
Foundation with SPF 15
You loved it last summer—and now it's back for a limited time only. Give your face the most natural-looking finish ever. No color, but a flawless finish that reflects light and hides fine lines. Moisture without oily shine, vitamin-enriched for a healthy, super-smooth look. Plus, the protection of PABA-free SPF 15 sunscreen.
1 fl. oz.
#102-972
$5.00
available two brochures only!

bronze yourself BEAUTIFUL

A sun-kissed face in a flash!

Bronzing Powder
Face powder that gives you the natural, healthy glow of a day at the beach without the risk. In three bronzing shades—one of which matches your natural tan.
.4 oz. net wt.

special value
$5.75
Next Brochure $6.75
available two brochures only!

color

▲ Frost

AVON-NY 004922
AV_PIPES_0016493

Retractable
WATERPROOF GLIMMERSTICKS Eye Liner
All the GLIMMERSTICKS benefits you love, reformulated especially for summer wear!
- Retractable, self-sharpening—perfect point, perfect application every time
- Long-wearing, glide-on color
- Summer fashion shades

.01 oz. net wt.
$4.25

H2OT looks

NEW Bronze Wave▲(W) #023-884

NEW Platinum Wave▲(C) #023-664

Black Raincoat (C) #225-572

Chocolate Splash (W) #225-587

Deep Sea Blue (C) #225-591

Marine Green▲(W) #232-729

Violet Mist▲(C) #232-733

Harbor Grey▲(C) #225-606

Sea Green (W) #225-610

color

buy one get one for $2.00
mix or match shades
last time in brochure

(C)—Cool (W)—Warm ▲ Frost

AVON-NY 004923
AV_PIPES_0016494

neutrals/browns

COLOR RICH

Cool Peach ▲(W 1) #166-823	Teaberry (C 1) #155-463	Pralines 'N Cream (W 1) #165-626	Cinnamon Suede (W 2) #165-645
Bronze Treasure ▲(W 2) #165-650	Chocolate Fling ▲(W 2) #156-989	Hot Cinnamon ▲(W 3) ■#165-831	Buttered Rum (W 3) ■#165-846

MOISTURE 15

Heather (W 2) #214-330	Rich Spice ▲(W 3) ■#214-325

MAXIMUM COLOR

Nude (W 1) #174-699	Maple Sugar ▲(W 2) #174-722	Chocolate Creme (W 3) ■#093-722

mauves/berries/plums

COLOR RICH

Satin Claret ▲(C 2) #160-677	Long-Lived Ruby (C 3) ■#164-854	Frostiest Mauve ▲(C 1) #160-720	Tickled Pink (C 1) #160-768
Lasting Mauve ▲(C 1) #160-787	Outstanding Plum (C 2) #150-772	Oxford Wine (C 3) ■#160-643	Instant Mocha (C 2) #160-806
Rose Suede (C 2) #160-830	Wine Berry (C 2) #160-844	Cranberry (C 3) #164-930	Smooth Wine (W 3) ■#164-964
Cozy Mauve ▲(C 2) #160-859			

MOISTURE 15

Raspberry Ice ▲(C 1) ■#210-391	Moist Mauve (C 1) #210-406	Antique Plum (C 2) #210-425	Burgundy Brew (C 3) ■#213-716
Antique Mauve (C 1) #210-410			

MAXIMUM COLOR

Mauve Treasure ▲(C 2) ■#174-809	Berry Extreme (C 3) ■#093-521	Cherry Ice (C 3) ■#174-741

tawnies/corals/reds

COLOR RICH

French Damask ▲(W 1) #158-044	Continuous Coral (W 2) #166-819	Persimmon (W 2) #165-459	Sunburst Orange ▲(W 2) ■#165-430
Undeniable Apricot ▲(W 1) #165-850	Prolonged Peach ▲(W 1) #165-884	Autumn Wool (W 3) ■#157-052	Supreme Mauve (C 2) #160-825

Poppy Love (W 3) ■#155-334	Flame Red (C 3) ■#165-129

MOISTURE 15

Juicy Melon (W 2) #211-622	Berry, Berry Moist (C 3) ■#214-344

MAXIMUM COLOR

Poppy (W 1) #086-853	Gingerbread (W 2) #087-329	Autumn Red (W 3) ■#093-646

pinks/roses/fuchsias

COLOR RICH

Pink Fantasia ▲(C 1) #160-863	Timeless Pink (C 1) #160-878	Starlit Pink (C 2) #160-901	Country Rose ▲(C 2) #160-916
Forever Rose ▲(C 2) #160-920	Almost Violet ▲(C 2) #163-877	Windy Rose (C 3) ■#161-377	Harvest Wine ▲(C 3) ■#162-062
Endless Garnets ▲(C 3) ■#161-669	Berry, Berry Nice (C 3) ■#155-080	Cherry Jubilee (C 3) ■#164-840	Spring Fling ▲(C 2) #156-993

MOISTURE 15

Orchid Mist ▲(C 1) #211-570	Champagne Mauve ▲(C 2) #211-130	Rose Freeze ▲(C 3) #211-159

MAXIMUM COLOR

Rosette (C 1) #174-760	Tulip (C 2) #174-756	Rose Fire ▲(C 3) ■#174-775

HOT FOR SUMMER CABANA COLORS

While supplies last!

Panama Plum (C 2) #136-358	Sugar Cane ▲(W 1) #138-680	Baybreeze (C 1) #137-608
Coco Bean (W 3) ■#138-655	Violet Night (C 3) ■#136-673	Copa Cabana Red (W 2) ■#138-700

LIPSTICK
COLOR RICH Renewable
MOISTURE 15 Satin Smooth
MAXIMUM COLOR Creamy Matte
.13 oz. net wt.
$4.75 each
NEW Cabana Colors Lip Stick
.10 oz. net wt.
JUST $4.75

(C)—Cool (W)—Warm ▲ Frost ■ Flatters deeper skin tones. Numbers 1, 2 and 3 denote the levels of intensity from lightest to richest. Model is wearing COLOR RICH in Hot Cinnamon.

AVON-NY 004924
AV_PIPES_0016495

shades of summer!

COLOR LAST Nail Enamel
Improved formula—chip-resistant, long-lasting; high-shine, wet-look finish.
.4 fl. oz.
$3.25

neutrals/browns

Jet (W 3) ■#168-041	Bare Shimmer ▲(W 1) #168-056	Clear (C 1) #174-369	French White (C 1) #174-373	Vanilla* (C 1) #174-388
Star ▲(C 1) #136-836	Soft Buff* (W 1) #174-392	Nude* (W 2) #174-407	Heather (C 2) #175-350	Tulle (W 2) #174-411
Rich Spice ▲(W 3) ■#175-217	Fawn (W 2) #175-240	Cinnamon Raisin (W 3) ■#175-202	Venus ▲(C 2) #174-593	Pony (W 3) #175-183
Chocolate Fling ▲(W 2) #175-221	Malt (W 3) #175-198			

tawnies/corals/reds

Shell (W 1) #137-536	Pecan (W 1) #175-255	French Damask ▲(W 1) #175-260	Mocha Shine ▲(C 1) #175-274
Brick (W 2) ■#175-289	Fire (W 2) #175-293	Poppy Love (W 3) ■#175-308	Heart (W 3) ■#175-312
Ruby (C 3) ■#175-327	Autumn Wool (W 3) ■#175-346		

mauves/berries/plums

Taupe Shimmer* ▲(C 1) #135-131	Blush (C 1) #174-426	Tickled Pink (C 1) #135-433	Freshest Mauve ▲(C 1) #135-457	Rose Suede (C 2) #175-384
Raspberry Ice ▲(C 1) ■#136-138	Mystic Mauve (W 2) #135-552	Antique Mauve (C 2) #135-543	Instant Mocha (C 2) #135-810	Midnight (C 3) ■#136-802
Satin Claret ▲(C 2) #135-825	Suede (C 3) #175-399	Oxford Wine (C 3) ■#175-422	Burgundy Brew (C 3) ■#136-267	

pinks/roses/fuchsias

Delicate* ▲(C 1) #136-860	French Pink* (C 1) #137-517	Pink Fantasie ▲(C 1) #137-599	Petunia (C 2) #138-069
Champagne Mauve ▲(C 2) #136-032	Spring Fling ▲(C 2) #175-365	Flamingo (C 2) #175-370	Raspberry (C 3) ■#175-418
Berry, Berry Nice (C 3) ■#175-331	Garnet (C 3) ■#175-403	Cherry Jubilee (C 3) ■#136-764	

(C)—Cool (W)—Warm ▲ Frost * Sheer ■ Flatters deeper skin tones. Numbers 1, 2 and 3 denote the levels of intensity from lightest to richest.

HOT FOR SUMMER CABANA COLORS

While supplies last! JUST $3.25

Paradise (C 1) #141-023	Cabana Red (W 3) ■#139-510	Sand Castle (W 1) #139-505	Baybreeze Berry (C 2) #141-057

bronze yourself BEAUTIFUL

color

AVON-NY 004925
AV_PIPES_0016496

POWDER BLUSH

neutrals/browns

- Be Free Brown ▲(W 1) #272-181
- Earthen Rose (C 2) #274-936
- Rose Passion (W 3) ■#274-960

tawnies/corals/reds

- Rose Mink (W 2) #135-643
- Golden Peach ▲(W 1) #275-071
- Coral Thrill (W 2) #275-291
- Egyptian Sun (W 3) ■#275-048

mauves/berries/plums

- Sweetest Mauve (C 1) #274-974
- Mad About Mauve (C 2) #275-086
- On-and-On Mauve ▲(C 2) #275-310
- Exotic Rose (C 3) ■#275-033
- Velvet Plum ▲(C 2) #135-682

pinks/roses/fuchsias

- Extra Plum (C 3) ■#275-022
- Rose Lustre ▲(C 2) #275-057
- Just Rosey (C 1) #275-306
- Let Go Lilac (C 1) #272-795

BLUSH STICK

neutrals/browns

- Wine Scuffle Frost ▲(W 3) ■#172-218
- Dawn (W 1) #280-957
- Tropical Peach ▲(W 2) #090-870

tawnies/corals/reds

- Creamy Caramel (W 2) #145-602
- Touch of Tea (W 3) ■#173-616

mauves/berries/plums

- Barely Rose ▲(C 2) #090-613
- Romance (C 2) #280-942
- Moon Roses ▲(W 1) #090-632

pinks/roses/fuchsias

- Simply Pink (C 1) #145-655
- Real Rouge (C 3) ■#173-963

EYESHADOW SINGLES

neutrals/browns

- True Taupe (W 2) #172-203
- Sweet Honey ▲(W 3) ■#172-624
- Honey Brown (W 3) #172-404
- Chantilly Lace ▲(W 2) #172-150
- Sparkling White ▲(C 1) #172-146

tawnies/corals/reds

- Tempting Teal ▲(W 3) ■#172-643
- Creamy Turquoise (W 3) #172-438

mauves/berries/plums

- Smokey Mauve ▲(C 2) #172-480
- Cabernet (C 2) #172-476
- Sweet Dreams (W 1) #172-390
- Deep Mahogany ▲(W 3) ■#172-639

pinks/roses/fuchsias

- Silver Lining ▲(C 1) #172-495
- Whispering Blue (C 1) #172-457
- Rose Delight ▲(C 2) #172-442
- Blue Heaven ▲(C 2) #172-461

EYESHADOW QUADS

neutrals/browns

- Nile Brown
- Antique Brown ▲
- Molten Bronze ▲
- Sweet Honey ▲
- Wild Sage ▲
- Ooh La La Olive
- Brown Lustre ▲
- Go Out Green
- Uncharted Quest ▲
- Snowflake
- Golden Buttercup
- Chantilly Lace ▲
- True Taupe
- Grey Lustre ▲
- Butterfly Beige
- Shimmer ▲

#201 (W) #175-900 | **#202** (W) #175-920 | **#203** (W) #175-968 | **#204** (W) #172-112

tawnies/corals/reds

- Wine 'n Roses ▲
- Autumn Leaf
- Silk Chestnut
- Silk Cocoa
- Sakkara Ivy
- Classic Green
- Golden Spun Sugar ▲
- Tapestry
- Washed Apricot ▲
- Washed Copper ▲
- Rhythm
- Sweet Dreams

#210 (W) #175-972 | **#211** (W) #175-987 | **#212** (W) #176-027

mauves/berries/plums

- Purple Passion
- Smokey Mauve ▲
- Plum Satin ▲
- Sugar Plum
- Plum Moiré
- Purple Banner
- Very Pink
- Coming Up Roses
- Sweet Whisper
- Rose Delight ▲
- Sateen ▲
- Dresden Brown

#220 (C) #176-031 | **#221** (C) #176-046 | **#222** (C) #176-213

pinks/roses/fuchsias

- Cool Black
- Falling Rain
- Sapphire Blue ▲
- Azure Blue ▲
- Soft Iris
- Blue Bossa ▲
- Vibrant Violet
- Liberated Lilac
- Silver Lining ▲
- Blue Heaven ▲
- Robin Blue
- White Magic Sapphire ▲
- Silk Rose ▲
- Sparkling White ▲
- Spring Spirit
- Sparkle ▲

#230 (C) #176-228 | **#231** (C) #176-232 | **#232** (C) #176-247 | **#233** (C) #172-127

TRUE COLOR
Powder Blush
Translucent, natural-looking. With the finest, pure micro-pigments. No talc, not chalky! Super-smooth, long-wearing.
.22 oz. net wt.
$6.75

Natural Radiance
Blush Stick
Creamy, moisturizing, twist-up color.
.25 oz. net wt.
$4.75

TRUE COLOR
Powder Eyeshadow Single
.05 oz. net wt.
$3.00

color

your face in the sun
soft, natural & glowing

TRUE COLOR
Powder Eyeshadow Quad
.20 oz. total net wt.
$5.25

- Soft-as-cream powder
- Slips on pure lasting color
- Talc-free, no chalky finish

Quad #204

(C)—Cool (W)—Warm ▲ Frost ■ Flatters deeper skin tones.
Numbers 1, 2 and 3 denote the levels of intensity from lightest to richest.

AVON-NY 004926
AV_PIPES_0016497

LASHES to the limit!

A. **PURE CARE Mascara**
.33 oz. net wt.
$4.00

B. **VOLUPTUOUS Full-Figured Mascara**
With our exclusive Amplifying Polymer Complex for "plump without clump."
.33 oz. net wt.

C. **INCREDIBLE LENGTHS Long and Strong Mascara**
Breakthrough technology. Pro-Vitamin complex.
.25 oz. net wt.
$4.50 each

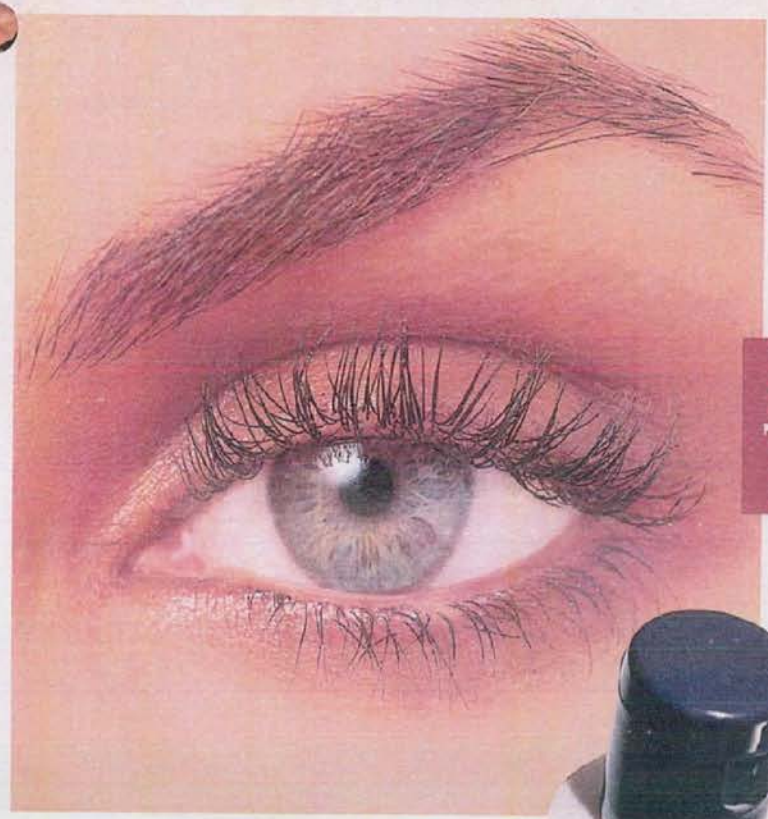
D. **Wash-Off Waterproof Mascara**
.33 oz. net wt.
$4.00

Black
A. #015-799
B. #113-665
C. #083-983
D. #011-846

Brown/Black
A. #016-226
B. #113-673
C. #084-004
D. #011-853

Navy
B. #114-020
C. #084-019
D. #013-064

All Avon mascaras are smudgeproof, flakeproof, fiber-free, hypo-allergenic, ophthalmologist-tested.

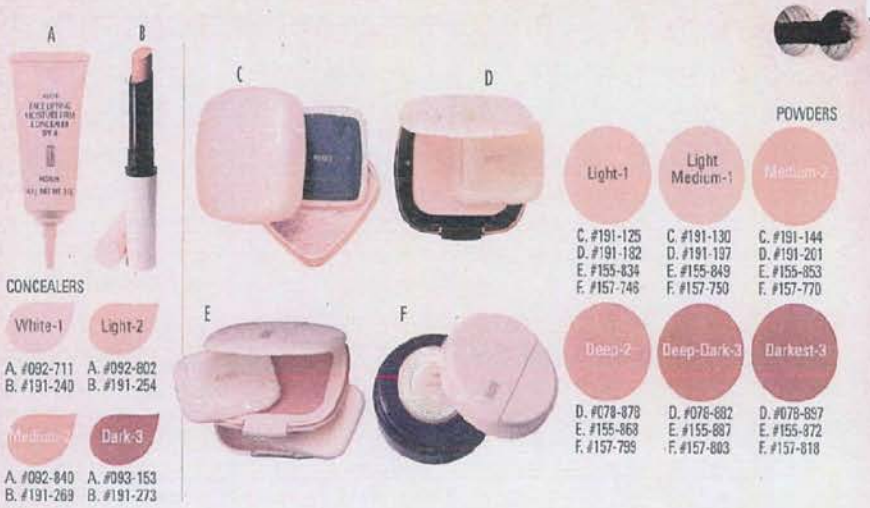


color

bonus SIZE GET 50% MORE free!

AVON MOISTURE EFFECTIVE Eye Makeup Remover Lotion
3 fl. oz.
#227-541
$2.75 (2 oz. size regularly sold at $2.75)

AVON-NY 004927
AV_PIPES_0016498



- Dermatologist-tested
- PABA-free sunscreen
- Non-comedogenic

FOUNDATIONS

Ivory Beige (C 1)	Soft Bisque (C 1)	Porcelain Beige (W 1)	Almond Beige (W 1)	Blush Beige (C 1)	Creamy Beige (W 1)
G. #247-269	H. #098-121	G. #247-307	G. #247-311	G. #247-330	G. #247-527
H. #101-589	I. #214-947	H. #109-427	H. #109-560	H. #111-294	H. #111-590
I. #214-932	J. #036-220	I. #214-841	I. #214-860	I. #214-951	I. #214-856
J. #036-091	K. #187-767	J. #036-125	J. #036-330	J. #036-402	J. #036-240
K. #187-551	L. #104-239	K. #187-810	K. #187-843	K. #187-771	K. #187-824
L. #103-524	M. #017-658	L. #106-270	L. #106-299	L. #103-587	L. #106-303
M. #017-624		M. #017-639	M. #018-688	M. #018-374	M. #018-889

Honey Beige (W 2)	Rosetint Beige (C 2)	Toasted Tan (C 2)	Warm Bronze (W 2)	Cocoa (C 3)	Cool Copper (C 3)
G. #247-326	H. #111-605	G. #247-512	G. #247-235	H. #121-036	H. #121-090
H. #109-761	I. #214-966	H. #111-586	H. #114-016	I. #215-036	I. #214-990
I. #214-880	J. #036-527	I. #214-985	I. #214-928	J. #037-079	J. #037-117
J. #036-770	K. #187-786	J. #036-929	J. #037-050	K. #241-146	K. #241-127
K. #187-858	L. #104-258	K. #167-805	K. #241-150	L. #085-830	L. #086-007
L. #106-322	M. #018-616	L. #106-255	L. #085-838	M. #019-670	M. #019-639
M. #019-555		M. #019-650	M. #019-665		

Warmest Beige (W 1)	True Beige (C 2)	Rich Honey (W 2)	Rich Copper (W 3)	Mahogany (C 3)	Toasted Brown (W 3)
H. #109-393	G. #247-288	G. #247-110	H. #122-886	G. #247-240	G. #247-254
I. #214-875	H. #109-412	H. #111-610	I. #214-513	H. #122-890	H. #122-905
J. #036-292	I. #214-970	I. #214-894	J. #037-140	I. #215-010	I. #214-909
K. #187-839	J. #036-546	J. #036-804	K. #241-089	J. #037-160	J. #037-193
L. #105-318	K. #187-790	K. #241-165	L. #086-011	K. #241-060	K. #241-055
M. #018-673	L. #105-159	L. #085-823	M. #019-703	L. #086-026	L. #086-030
	M. #019-081	M. #019-646		M. #019-718	M. #019-722

(C)—Cool (W)—Warm *Sheer ▲ Frost Numbers 1, 2 and 3 denote the levels of intensity from lightest to richest.

ERS
IFTING
Moisture Firm Concealer
.5 oz. net wt.
$4.50

B. **Concealing Stick** .06 oz. net wt.
$3.75

POWDERS
C. **Translucent Loose Powder**
.75 oz. net wt.
$6.50

D. **Translucent Pressed Powder**
.4 oz. net wt.
$6.50

E. **PERFECT MATCH**
Wet/Dry Powder .4 oz. net wt.
$7.95

F. **CLEAR FINISH Powder Mill with Oil-Free Powder**
.5 oz. net wt.
$7.95

FOUNDATIONS
G. **ANEW Perfect Foundation**
1 fl. oz.
$10.50

H. **CALMING EFFECTS Illuminating Foundation** 1 fl. oz.
$7.95

I. **Liquid-To-Powder Foundation**
.4 oz. net wt.
$7.95

FACE LIFTING
Moisture Firm Foundation
J. **Liquid** 1 fl. oz.
$8.50

K. **Cream Soufflé** 1 oz. net wt.
$8.95

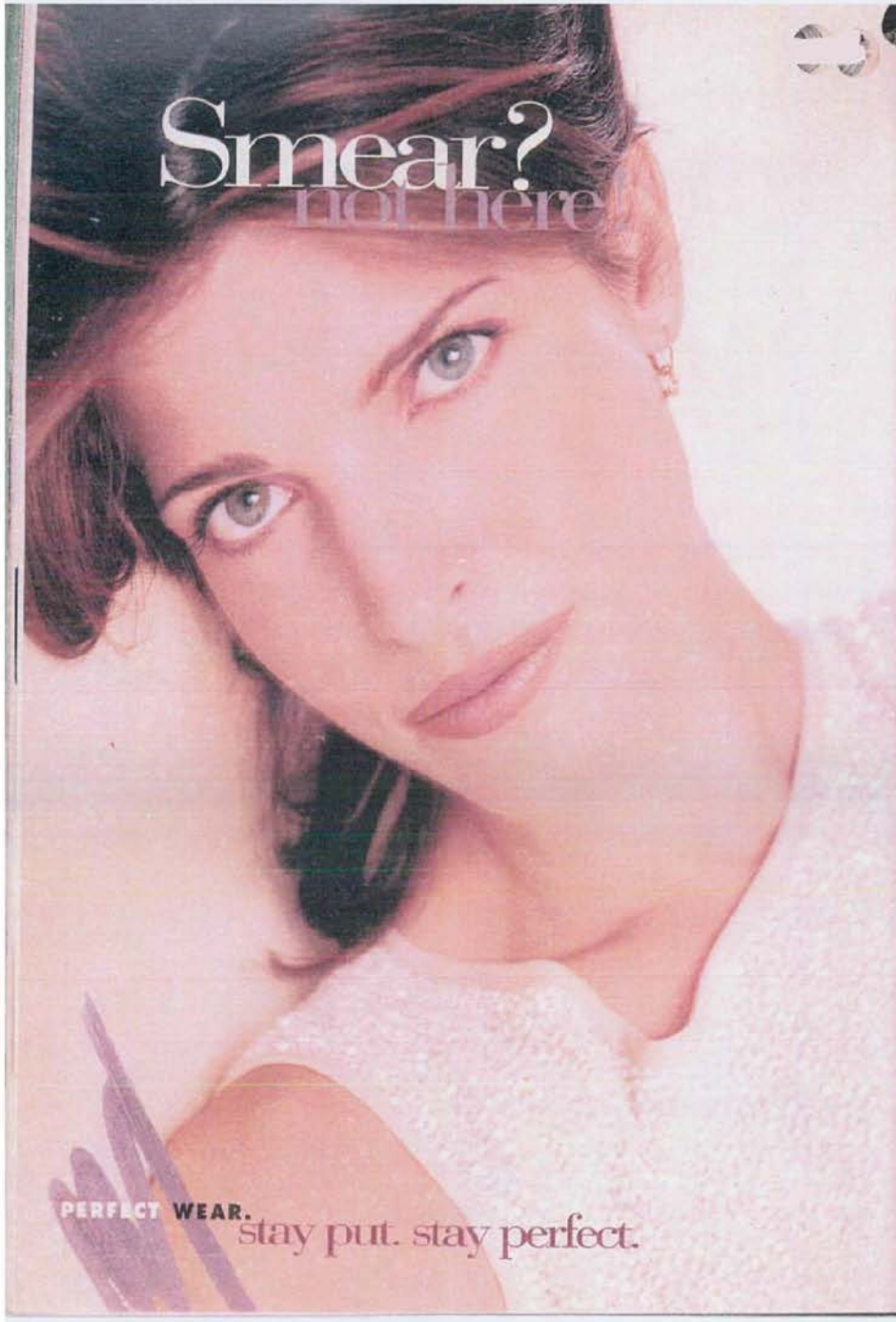
L. **PERFECT MATCH**
Self-Adjusting Foundation
1 oz. net wt.
$5.25

M. **CLEAR FINISH**
Oil-Free Foundation 1 fl. oz.
$5.25

NEW
COLOR LAST French Manicure Kit
A salon-perfect French manicure every time. Includes: self-adhesive Nail Tip guides for a mistake-proof look and your choice of two beautifully sheer shades of COLOR LAST Nail Enamel (each, .5 fl. oz.).
Kit #1 Delicate & French White #039-856
Kit #2 Vanilla & French White #039-837
A $6.50 value.
$3.99 each Kit

introductory special
will be $4.99 in Brochure 17

AVON-NY 004928
AV_PIPES_0016499



Eye Color
.06 oz. net wt. ~~$6.90~~

neutrals/browns

Cast (W 1) #084-980	Diamond ▲(C 1) #256-437
Non-Stop Beige ▲(W 1) #174-502	Classic Grey ▲(C 3) #188-257
Brown Mink ▲(W 3) ■#168-151	Golden Beige ▲(W 2) #086-451
Honey (W 2) #256-456	Lasting Cocoa (W 2) #174-498

tawnies/corals/reds

Mint (W 1) #085-900	Forever Bronze ▲(W 1) #169-928
More Than Mass (W 3) ■#168-147	Ultimate Teal (W 2) #174-517

mauves/berries/plums

Twilight (C 1) #086-485	Grapevine ▲(C 3) ■#168-242
Prolonged Plum (C 2) #174-464	Perfect Petal (C 1) #174-536

pinks/roses/fuchsias

Mist (C 1) #086-872	Timeless Blue ▲(C 2) #174-483
Plum Pewter ▲(C 3) ■#168-166	Provocative Pink ▲(C 1) #174-450

(C)—Cool (W)—Warm ▲ Frost ■ Flatters deeper skin tones. Numbers 1, 2 and 3 denote the levels of intensity from lightest to richest.
All Avon Mascaras are smudgeproof, flakeproof, liner-free, hypo-allergenic, ophthalmologist-tested.

Mascara
.25 oz. net wt. ~~$5.50~~

Navy #050-409 | Brown/Black #050-360 | Black #050-212

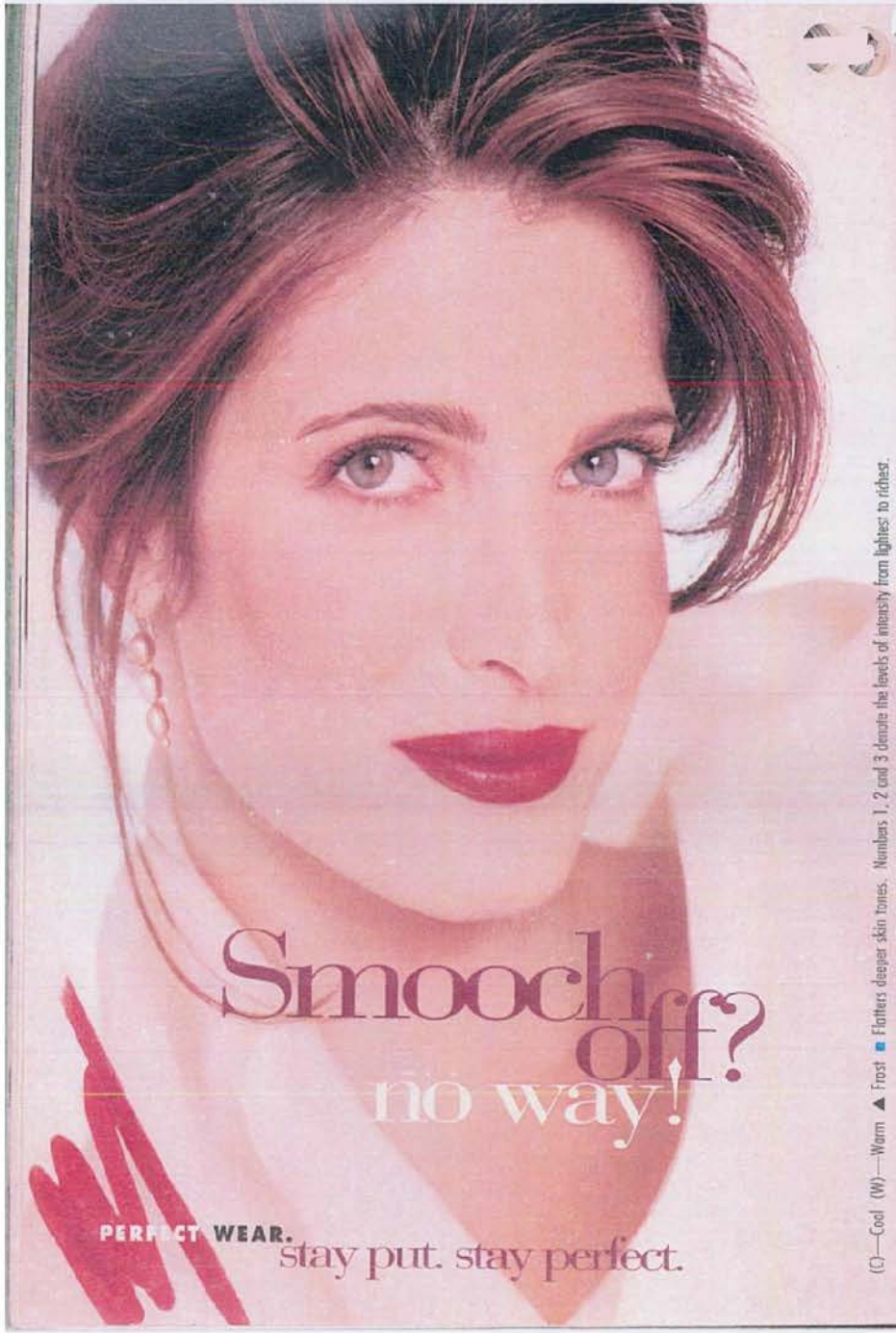
Perfect Wear Eye Color or Mascara

Only $3.50 each

color

Incredible Value!

AVON-NY 004929
AV_PIPES_0016500



(C)—Cool (W)—Warm ▲ Frost ■ Flatters deeper skin tones. Numbers 1, 2 and 3 denote the levels of intensity from lightest to richest.

net wt. $4.95

neutrals/browns
- Browns (W) #196-954
- Neutrals (W) #000-565

tawnies/corals/reds
- Tawnies (W) #201-405
- Reds (W) #000-584

mauves/berries/plums
- Plums (C) #201-410
- Mauves (C) #000-599

pinks/roses/fuchsias
- Roses (C) #201-424
- Pinks ▲ (C) #000-603

Eye Liner
.01 oz. net wt. $4.95

neutrals/browns
- Better Brown (W) #172-901
- Black Onyx (C) #000-512
- Mahogany (W) #000-550

tawnies/corals/reds
- Great Green (W) #176-763
- Olive (W) #000-531

mauves/berries/plums
- Hickory (C) #000-527

pinks/roses/fuchsias
- Grey Stone (C) #176-797
- Navy Night (C) #183-082

Makeup Remover
2 fl. oz.
#009-156
$4.50

Lip Color
.06 oz. net wt. $6.00

neutrals/browns
- Iced Mocha ▲(W 1) #088-086
- Chocolate (W 3) ■ #088-090
- Cognac (W 3) ■ #168-132
- Best Brown ▲(W 2) ■ #168-080
- Heavenly Cappuccino (W 1) #132-720

tawnies/corals/reds
- 24 Hour Red (W 2) ■ #088-105
- Call It Coral ▲(W 2) #088-124
- Peach Supreme (W 1) #131-887
- Fine Wine (W 3) #132-769
- Better Brandy ▲(W 3) ■ #193-147

mauves/berries/plums
- Plum Perfect (C 3) ■ #088-822
- Marvelous ▲(C 2) #088-990
- Mauve Ice ▲(C 1) #131-872
- Magnificent Mauve (C 2) #132-682
- Precious Plum ▲(C 3) ■ #168-060

pinks/roses/fuchsias
- Shimmer Pink ▲(C 1) #088-139
- Roseberry (C 2) #088-636
- Always Rose ▲(C 2) #132-697
- Precise Pink ▲(C 1) #193-879
- Model Magenta ▲(C 3) #168-075

color

- no smudging
- no smearing
- no color leave-behind

AVON-NY 004930
AV_PIPES_0016501

78

JEWELRY

FOR SUMMER

Heat up your day-look
with **summery** golden links,
or **cool** it down by night
with the sterling of the season.
Define your personal style
with the **finer details,**
and get set to shine with the
sparklers of summer.

Ring Sizer, page 84. Enlarged to show detail.

NEW
Sterling Silver Amethyst and Peridot Ring
Genuine amethyst center stone set in cool sterling with genuine peridot accents.
Sizes:
5 #237-644 8 #237-955
6 #237-682 9 #237-974
7 #237-940 10 #238-000
INTRO SPECIAL
$19.99
SAVE $15.00
Next Brochure $34.99

AVON-NY 004931
AV_PIPES_0016502

PEARLESQUE COLLECT

Single Row
Hand-knotted single strand of 8mm glass pearls, with goldtone filigree clasp.

A. **Bracelet**
7" #256-920 $9.99
8" #256-953 $9.99
9" #257-008 $9.99

B. **Necklace**
18" #256-771 $16.99
20" #256-862 $16.99
24" #256-786 $18.99
30" #256-839 $24.99

Earrings
Nickel-free goldtone with beautifully crafted plastic pearls.

C. **Stud**
8mm diam. Pierced only.
#256-528 $4.99

D. **Large Button**
1¼" L. Clip only.
#243-043 $10.99

E. **Seed Hoop**
⅞" L. Pierced only.
#244-255 $9.99

F. **Teardrop**
1¼" L. Pierced only.
#077-279 $9.99

G. **Calla Lily**
1" L. Pierced only, with goldtone ear wires.
#256-915 $7.99

Earrings have surgical steel posts unless otherwise noted.

AVON PACIFICA COLLECTION

pearly summer classics

jewelry

NEW
Pearly "Y" Necklace
Delicate goldtone chain with faux pearl drop, and faux pearl accents with beaded goldtone caps. 2" drop. Easy-to-work lobster-claw clasp.
16" #103-008
18" #036-144
INTRO SPECIAL
$9.99
Next Brochure $12.99

AVON-NY 004932
AV_PIPES_0016503

GOLDEN CLASSICS
All of goldtone.

Tube Hoop Earrings
Pierced only, with snap-close ear wires of nickel-free goldtone.

A. **Small** 3/4" diam. #256-532	$5.99
B. **Medium** 1 1/4" diam. #256-547	$6.99
C. **Large** 1 7/8" diam. #256-566	$7.99

NEW Rope Twist
Shipshape rope chain with black cord wrapped between goldtone strands.

D. **Earrings**
Hoops, 1 1/8" diam. Pierced only, with surgical steel posts. #123-878 $7.99

E. **Necklace**

24" #116-846	$14.99
30" #231-976	$16.99

F. **Bracelet**

7" #118-299	$7.99
8" #122-025	$7.99

Status Link

G. **Necklace**

17" #257-118	$24.99
19" #257-103	$24.99

H. **Bracelet**

7" #257-266	$14.99
8" #257-290	$14.99

Braided Chain

I. **Necklace**

18" #244-126	$12.99
20" #244-107	$12.99
24" #243-890	$14.99
30" #243-813	$16.99
36" #243-980	$19.99

J. **Bracelet**

7" #244-327	$7.99
8" #245-964	$7.99
9" #244-350	$7.99

AVON GOLDEN CLASSICS

golden links

NEW
Golden Anklet
Goldtone beaded chain with ID bar.
Small, 9" #238-139
Large, 9 3/4" #238-401
INTRO SPECIAL
$5.99
Next Brochure $6.99

AVON-NY 004933
AV_PIPES_0016504

A. **Sterling Silver Amethyst Love Earrings**
5/8" L. Pierced only.
#241-237
$29.99

B. **Sterling Silver Pink Cubic Zirconia Earrings**
1 1/8" L. Pierced only.
#080-305
$24.99

C. **Sterling Silver Sculptural Earrings**
1" L. Pierced only.
#155-667
$24.99

D. **Sterling Silver Heart ID Bracelet/Anklet**
Bracelet
Small, 7" #157-583
Large, 8" #157-598
Anklet
Small, 9" #157-602
Large, 9 3/4" #157-621
$14.99

Earrings have sterling silver posts or ear wires.

RING SIZER
Match a circle with the inside of one of your rings to find the size.

E. **Sterling Silver Pink Cubic Zirconia Ring**
1.35 carats◆. Sizes:
5 #079-889 8 #079-946
6 #079-908 9 #079-965
7 #079-912 10 #080-119
$29.99

F. **Avon Sterling Silver Anniversary Ring**
Brilliant cubic zirconia (1.4 carats◆) set on a lustrous sterling silver band. Sizes:
5 #226-966 9 #241-901
6 #226-970 10 #242-420
7 #226-985 11 #242-468
8 #241-882
$34.99

G. **Sterling Silver Amethyst Love Ring**
Genuine amethyst. Sizes:
5 #240-264 8 #240-977
6 #240-279 9 #241-108
7 #240-283 10 #241-112
$29.99

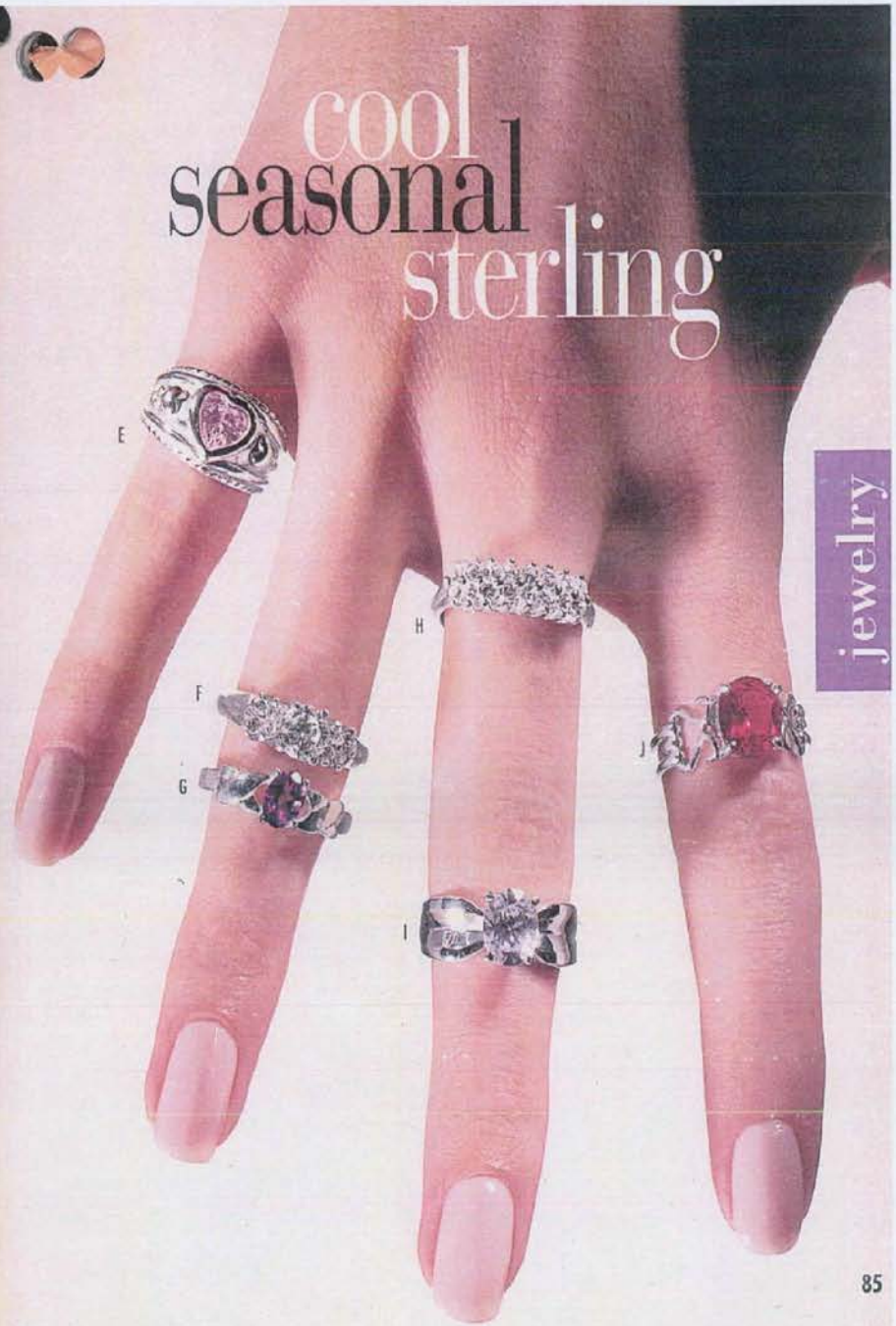
H. **Sterling Silver Wedding Band**
A classic setting for a double row of brilliant cubic zirconia. .96 carats◆. Sizes:
5 #226-636 9 #226-674
6 #226-640 10 #226-689
7 #226-655 11 #226-693
8 #226-660
$34.99

I. **Sterling Silver Lavender Cubic Zirconia Ring**
Lavender cubic zirconia (2 carats◆) in a sculpted sterling silver band. Sizes:
5 #153-152 8 #153-243
6 #153-167 9 #153-258
7 #153-224 10 #153-277
$29.99

J. **NEW Sterling Silver Synthetic Ruby Ring**
The radiant beauty of a ruby captured in our man-made creation. Sizes:
5 #116-353 8 #116-425
6 #116-406 9 #116-430
7 #116-410 10 #116-444
$29.99

◆ Diamond weight equivalent.

cool seasonal sterling



AVON-NY 004934
AV_PIPES_0016505

buy one,
get one
free!

...'S HOT?

Summer-proof,
beautiful clear skin,
day after day, year
after year. Set up
your **best defense**
and get ready for a
season of sun, surf
and sunscreen.
Smart exposure
is protected exposure,
so keep covered and
moisture away
thirsty skin...
now that's **cool.**

SKIN CARE

Maximum Moisture Super Hydrating Gel
Get a moisture rush—soothing, cooling creme gel with liposomes of vitamins A, C, E and beta carotene drenches parched skin. Look and feel refreshed and revived—instantly.
2.5 fl. oz. #206-392
$10.00
BUY ONE, GET ONE FREE!

AVON-NY 004935
AV_PIPES_0016506

AVON
SKIN CARE
LABORATORIES

ALL-IN-ONE

Perfecting Lotion SPF 8
Lightweight, oil-free age-fighting formula. *After cleansing.* **DAILY AM**
1.7 fl. oz. #233-008
$15.50

Perfecting Complex SPF 15
One age-fighting formula. All the advanced ingredients. *After cleansing.*
DAILY AM 1.7 fl. oz. #232-991
$15.50

Intensive Complex SPF 15
Double-AHA concentration of All-In-One Perfecting Complex. *After cleansing.*
DAILY AM 1.7 fl. oz. #233-304
$17.50
Note: If your skin is sensitive or prone to irritation, use All-In-One Perfecting Complex.

prep. peel. reveal.

simple solutions for sun-sational skin.

skin care

cleanser AM&PM + all-in-one AM + alpha mask 2-3xWEEK

Perfect Cleanser
Removes all surface impurities, dirt, oil, makeup (and eye makeup). *The first step.*
DAILY AM & PM 5.1 fl. oz. #176-376
$10.50

Alpha Peel-Off Facial Mask
Younger-looking skin in 10 minutes. AHAs and Botanicals uniquely combined. *After cleansing, before any other treatment.*
2-3 times weekly 2.5 fl. oz. #176-395
$12.50

BOTH FOR $11.50
#046-290
save 50%

AVON-NY 004936
AV_PIPES_0016507

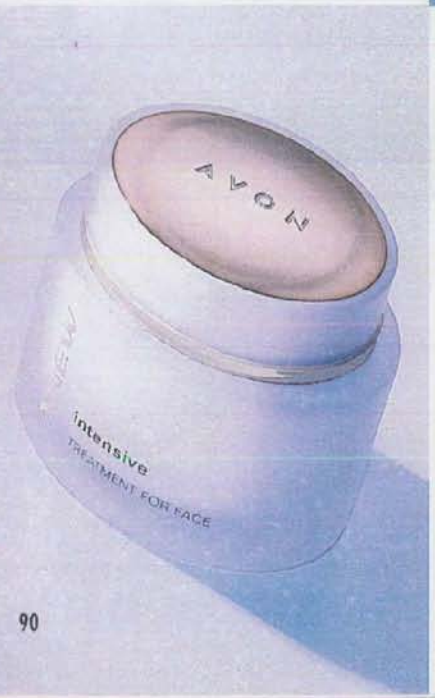
AVON
SKIN CARE
LABORATORIES

Perfecting Complex for Face
Original breakthrough formula. *After cleansing. DAILY PM*
1.7 fl. oz. #176-342
$15.50

Formula C Facial Treatment Capsules
Premeasured pure Vitamin C applied directly to skin. Results: Skin clarity. *After cleansing. DAILY PM*
30 capsules, .41 oz. net wt. #176-400
$18.50

Perfecting Lotion for Problem Skin
Links effective Alpha hydroxy acid with proven acne treatment. *After cleansing, before moisturizing. DAILY AM or PM*
1.7 fl. oz. #176-361
$15.50

Perfect Eye Care Cream SPF 15
Visibly reduces appearance of fine lines within weeks. *The last step. DAILY*
.5 fl. oz. #176-380
$12.50



Intensive Treatment for Face
Double-AHA formula. Developed as a fast way to improve appearance of skin that shows more advanced signs of aging. *After cleansing. DAILY PM*
1.7 fl. oz. #176-357
~~$17.50~~
NOW $13.50

save $4

Note: If your skin is sensitive or prone to irritation, use All-In-One Perfecting Complex.

ANEW retinol recovery complex
pm treatment

CONSUMER TESTS SHOW:

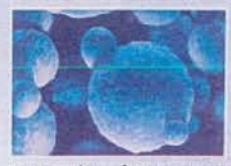
in just 2 weeks:
- fine lines and wrinkles visibly diminish.

in 4 weeks:
- skin discolorations associated with aging seem less noticeable.
- complexion appears brighter and more even-toned.

Continued use produces even more dramatic results.

skin care

Retinol Recovery Complex PM Treatment
Targets fine lines and wrinkles. Patented Microsponge* carrier system delivers pure bio-available Retinol to your skin. Gentle. Proven effective. Works at night. Visible results in just 2 weeks. *After cleansing, before a night moisturizer. DAILY PM*
1 fl. oz. #121-602
$17.50



Artist's rendition of microscopic carriers, invisible to the unaided eye.

*and Microsponge are Reg. Trademarks of APS

ANEW. ADVANCED TECHNOLOGY. TESTED. PROVEN. AGE INTERVENTION.

AVON-NY 004937
AV_PIPES_0016508

basic summer beauty

normal-to-dry skin

a.m. + + + +

cleanse tone treat moisturize

1. CLEANSE
Moisturizing Gentle Creme Cleanser
6.7 fl. oz. #042-093
$7.50

2. TONE
Moisturizing Alcohol-Free Toner
6.7 fl. oz. #177-277
$7.50

3. MOISTURIZE
Moisture Lift Protective Cream SPF 15
1.7 fl. oz. #257-505
$9.50

NEW
Moisture Generator Cream
All-day hydration for all skin types. Light enough for everyday use.
2.5 fl. oz. #274-257
$8.50

Also Available:
Hydrofirming Cream Night Treatment
All skin types.
1.7 fl. oz. #026-166
$10.50

AVON

design a daily ritual that's right for your skin

normal-to-oily skin

a.m. + + + +

cleanse tone treat moisturize

1. CLEANSE
Purifying Facial Cleansing Gel
6.7 fl. oz. #041-981
$7.50

2. TONE
Purifying Matte-Finish Toner
6.7 fl. oz. #177-296
$7.50

3. MOISTURIZE
Moisture Lift Protective Lotion SPF 15
1.7 fl. oz. #257-539
$9.50

NEW
Moisture Generator Cream
All-day hydration for all skin types. Light enough for everyday use.
2.5 fl. oz. #274-257
$8.50

Also Available:
Hydrofirming Cream Night Treatment
All skin types.
1.7 fl. oz. #026-166
$10.50

AVON-NY 004938
AV_PIPES_0016509

AVON SKIN CARE

Problem	Solution
EYES	
stubborn eye makeup	**Eye Makeup Remover Pads** *Usage:* to remove eye makeup before facial cleansing. 80 non-oily pads. #090-044 **$5.50**
dark undereye circles	**Lighten Up Undereye Treatment** *Usage:* daily; after cleansing & toning. .5 fl. oz. #086-270 **$14.50**
undereye puffiness	**Eye Perfector Soothing Eye Gel with Liposomes** *Usage:* anytime "bags" appear; after cleansing & toning. .5 fl. oz. #206-407 **$8.50**
FACE	
enlarged pores	**Pore Reducer Mask** *Usage:* 1-3 times weekly. 3.4 fl. oz.
super-dry, parched skin	**Maximum Moisture Super Hydrating Gel** *Dual Usage:* daily cooling gel moisturizer. Doubles as intensive moisturizing mask by applying liberally, leaving on 5-10 minutes, then rinsing. 2.5 fl. oz. (See page 87.)
fine, dry lines around mouth & eyes	**BioAdvance 2000** *Usage:* an ongoing twice-daily routine, after moisturizing. Lotion, .84 fl. oz.; Fortifier, .12 fl. oz. #022-998 **$20.00**
skin losing its ability to "bounce back"	**Dramatic Firming Cream for Face and Throat** *Usage:* under moisturizer; after cleansing & toning. 1.5 oz. net wt. #076-932 **$11.50**
dull, flaky complexion	**Skin Refiner Exfoliating Scrub** *Usage:* 2-3 times weekly; gentle circular motions for 30-60 seconds; wait 60 seconds, rinse. 3.4 fl. oz.
age spots, freckles, discolorations on face & body	**Banishing Cream Skin Discoloration Lightener** *Usage:* twice daily on clean skin; alone or under makeup. Discontinue after discoloration is gone. 2.5 fl. oz. #206-450 **$8.00**
BODY	
areas prone to cellulite and/or stretch marks	**New Figure Cellulite Body Cream** *Usage:* daily; upward circular motions 3-5 minutes. 6.7 fl. oz. #236-944 **$10.00**
rough skin texture	**Skin Smoother Foaming Body Scrub** *Usage:* daily or 1-3 times weekly in shower/bath. Available Next Brochure!

reduce. refine. revitalize.

cool complements
to your daily ritual

two for $10
(mix or match)

skin care

Pore Reducer Mask
Just 15 minutes to reduce appearance of enlarged, unsightly pores! Formula plus: Unique blend of microabsorbers removes debris and oil.
3.4 fl. oz. #144-386
$8.50

Skin Refiner Exfoliating Scrub
Excellent skin revitalizer! Use gentle (please do not rub!) circular motions for 30-60 seconds. Wait 60 seconds, rinse. Use 2-3 times weekly; complements any daily skin care regimen.
3.4 fl. oz. #143-284
$8.00

AVON

AVON-NY 004939
AV_PIPES_0016510

HAND CREAM
Each, 4.5 oz. net wt.

Vita Moist
#039-158

Rich Moisture
#078-830

Silicone Glove
#016-632

Care Deeply
with Cocoa Butter #075-993
with Aloe #108-139

~~$1.99~~ each

$1.69 each

Crossed-out prices throughout this brochure refer to the most frequent prior selling price.

cool quenchers
for thirsty hands & body

AVON MOISTURE THERAPY

Moisturizing Lip Treatment SPF 15
.15 oz. net wt. #154-876
$1.49

Extra Strength Cream
5.3 oz. net wt. #180-523
$5.99

Body Cleanser
6.7 fl. oz. #235-144
$4.99

Bath Oil
13.5 fl. oz. #180-781
$8.99

Alpha Hydroxy Body Cream
5.3 oz. net wt. #039-440
$5.99

Hand Cream
4.2 fl. oz. #180-777
$3.99

Intensive Body Lotion
13.5 fl. oz. #111-002

Oatmeal Body Lotion
13.5 fl. oz. #180-796

~~$7.99~~

$5.99 each

skin care

body lotions...
incredible **value**

Not all products shown.

AVON-NY 004940
AV_PIPES_0016511

INTENSIVE FACIAL HYDRATOR
Peel-Off Mask
Seal in refreshing moisture, then peel away dull, dry skin—you'll see a healthier, more glowing appearance after just one use!
Essence of Aloe #147-969
Essence of Apricot #147-935
Essence of Almond #147-940
Essence of Cucumber #147-901
Each, 2 oz. net wt.

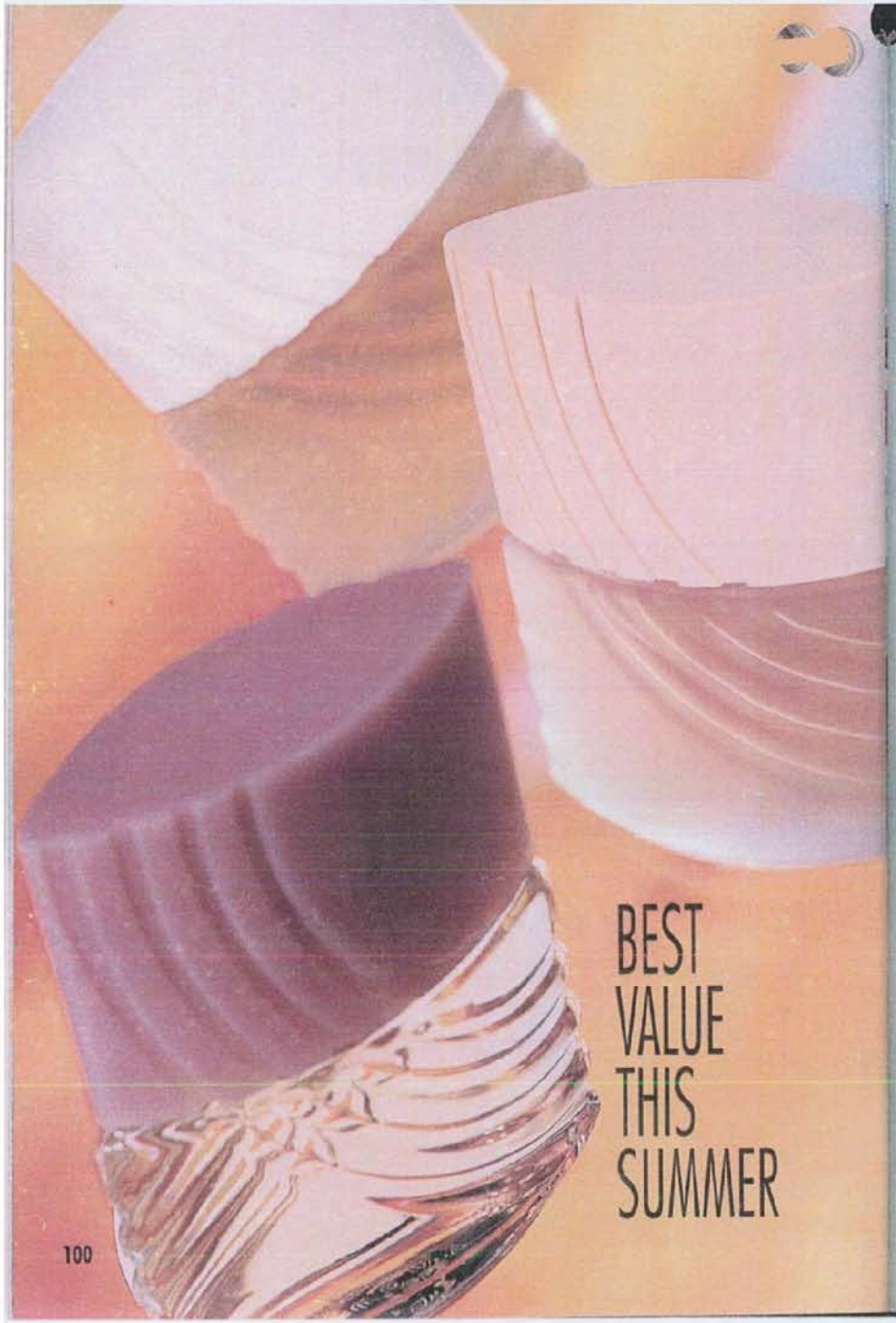
only
$1.99 each
Available this brochure only.

summer face-savers

skin care

incredible **value**

AVON-NY 004941
AV_PIPES_0016512



BEST VALUE THIS SUMMER

100

HOT SPOTS

The **temperature's** rising...it's not so **surprising**...we're in for **hot,** hot, hot. **Create** your **own** kind of **scent-uality.** Spritz, smooth and sprinkle **every inch** of you with fragrance. And **stay cool** while you set the summer **steaming!**

COLOGNE SPRAY
1.5 fl. oz.
Soft Musk
#093-832

Jamaica Soft Musk
#167-887

Vanilla Soft Musk
#132-386
~~$12.95~~

BEST VALUE THIS SUMMER $8.99 each

FRAGRANCE

AVON-NY 004942
AV_PIPES_0016513

NATORI
the fragrance

all you are all you will become

Eau de Parfum Spray
1.7 fl. oz. #063-773
$29.50

Parfum
.5 fl. oz. #063-788
$60.00

Body Creme
6.7 fl. oz. #098-011
$12.50

Shower Gel
6.7 fl. oz. #179-834
$9.50

Body Talc
3.5 oz. net wt. #178-363
$9.00

Body Veil
6.7 fl. oz. #122-939
$10.50

Not all products shown.

Eau de Parfum Spray
1 fl. oz. #063-807
~~$19.50~~

$15.50 Incredible Value

AVON-NY 004943
AV_PIPES_0016514

summer days that l ever

COLOGNE SPRAY

Candid
Jasmine, tuberose and ylang-ylang underscored by sandalwood and vetiver.
1.8 fl. oz.
#168-371
$10.25

Pearls & Lace
Topnotes of hyacinth, cassis, orange flower and tuberose enhanced by a floral accord and a hint of musk.
1.5 fl. oz.
#204-734
$12.95

Timeless
Green floral topnote that blends into a jasmine woody midnote and base notes of amber and musk.
1.8 fl. oz.
#168-386
$10.25

fragrance

BUY 1 GET 1 FREE*

*of equal or lesser value

AVON-NY 004944
AV_PIPES_0016515

heat wave makers

Also available:
Cologne Spray
1 fl. oz.
#021-460
$8.00

SWEET HONESTY
An innocent, inviting bouquet of delicate flowers—rose and hyacinth—over deeper tones of ambur, musk and spice.

Cologne Spray	Perfumed Skin Softener	Perfumed Body Talc
1.8 fl. oz.	5 oz. net wt.	3.5 oz. net wt.
#134-609	#134-690	#134-666
$9.95	$4.25	$3.50

TRIO ONLY $15.00
#054-222

Love in Bloom Cosmetic Bag
Wipe-clean vinyl, zipper-close. Imported. 7 ½" L x 3 ¾" diam.
A $6.00 value, not available separately.

buy the sweet honesty trio, get cosmetic bag FREE

Luxurious
Butterfly
Bath Sponge

BUTTERFLY
A modern, feminine fragrance of bright fresh floral notes with touches of mandarin, rosewood, blackberry and jasmine.

Cologne Spray
1 fl. oz.
#135-590
$9.95

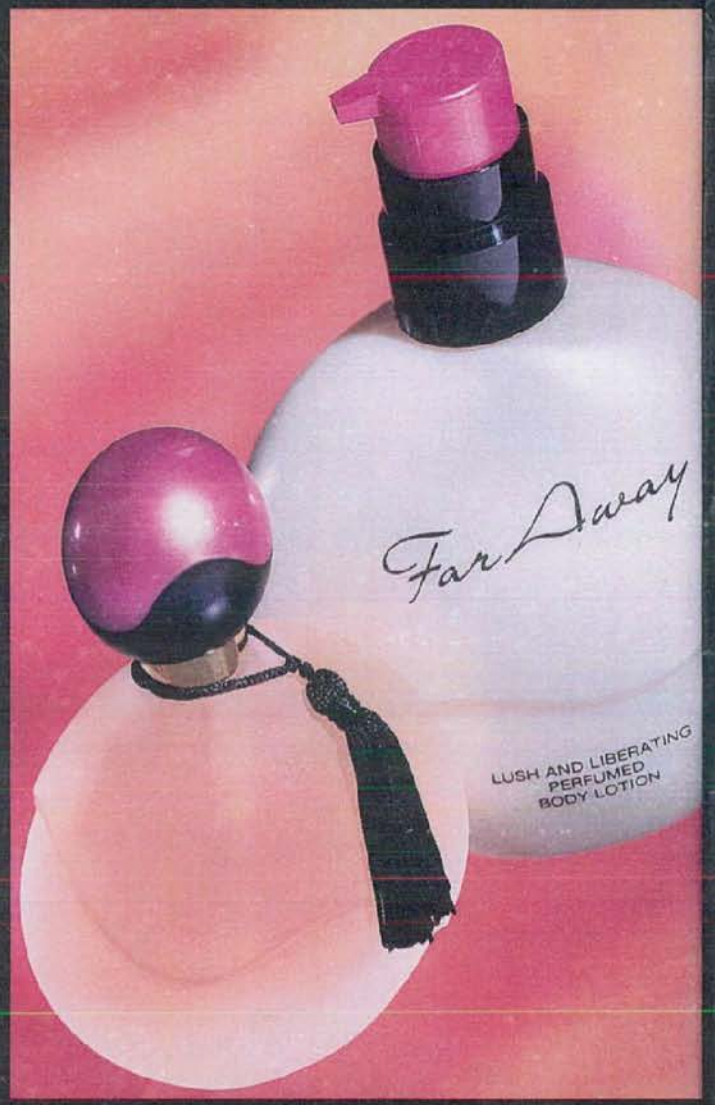
Body Wash
6.7 fl. oz.
#156-960
$5.95

buy cologne spray, get body wash & bath sponge FREE

AVON-NY 004945
AV_PIPES_0016516

HOT SPOTS

made for the shade



FAR AWAY
A lush and liberating journey of the senses.

Parfum
.5 fl. oz. #215-408
$45.00

Body Talc
3.5 oz. net wt.
#109-685
$5.50

Body Creme
5.3 oz. net wt.
#170-550
$8.00

NEW Moisturizing Parfum Mist
1.7 fl. oz. #129-952
$14.50

NEW Moisturizing Foam Bath
8.4 fl. oz. #132-018
$9.95

Eau de Parfum Spray
1.7 fl. oz. #126-145
$19.50

Body Lotion
6.7 fl. oz. #079-601
$9.00

buy the Eau de Parfum, get the Body Lotion FREE

not all products shown

MILLENNIA
Somewhere between heaven and earth.

Parfum
.5 fl. oz.
#241-935
$45.00

Bath Oil
3 fl. oz.
#154-861
$12.50

fragrance

Eau de Parfum Spray
1.7 fl. oz.
#324-206
$19.50

Body Moisturizer
6.7 fl. oz.
#084-611
$8.00

buy the Eau de Parfum, get the Body Moisturizer FREE

AVON-NY 004946
AV_PIPES_0016517

HOT SPOTS

in the light or the nig

JOSIE
Bright notes of ylang-ylang, magnolia and jasmine over sandalwood and musk.

Anywear
Eau de Toilette Spray
1.7 fl. oz.
#275-990
$16.50

RARE GOLD
A fragrance of rare beauty... a bouquet of lily, jasmine and a hint of peach...a fantasy of flowers touched with splendour—and just a wisp of musk.

Eau de Parfum Spray
1.7 fl. oz. #126-150
$19.50

Shower Gel
6.7 fl. oz. #315-406
$8.50

Body Creme
5.3 oz. net wt. #084-281
$8.00

Body Lotion
6.7 fl. oz. #315-387
$9.00

Body Talc
3.5 oz. net wt. #315-410
$5.50

NEW Moisturizing Parfum Mist
1.7 fl. oz. #121-401
$14.50

fragrance

NEW
Moisturizing Foam Bath Brilliance
A luxurious bath experience that moisturizes your skin while you relax in creamy long-lasting foam. Enriched with vitamins A and E, as well as honey and collagen.
8.4 fl. oz. #121-435

INTRO SPECIAL $7.95
Next Brochure $9.95

AVON-NY 004947
AV_PIPES_0016518

on the road again

fragrance

NEW
EAU DE PARFUM MINI MIST
Petite and pretty mini versions of our most intriguing fragrances. In slim, take-along spray canisters. Just the right size to slip into pocket, purse or travel bag. .06 fl. oz.

Rare Gold	#108-640
Millennia	#108-291
Far Away	#108-579

ONLY $1.89 EACH.

AVON-NY 004948
AV_PIPES_0016519

cooling summer sp[illegible]k l[illegible]s!

talcs for him & her

BEST VALUE THIS SUMMER

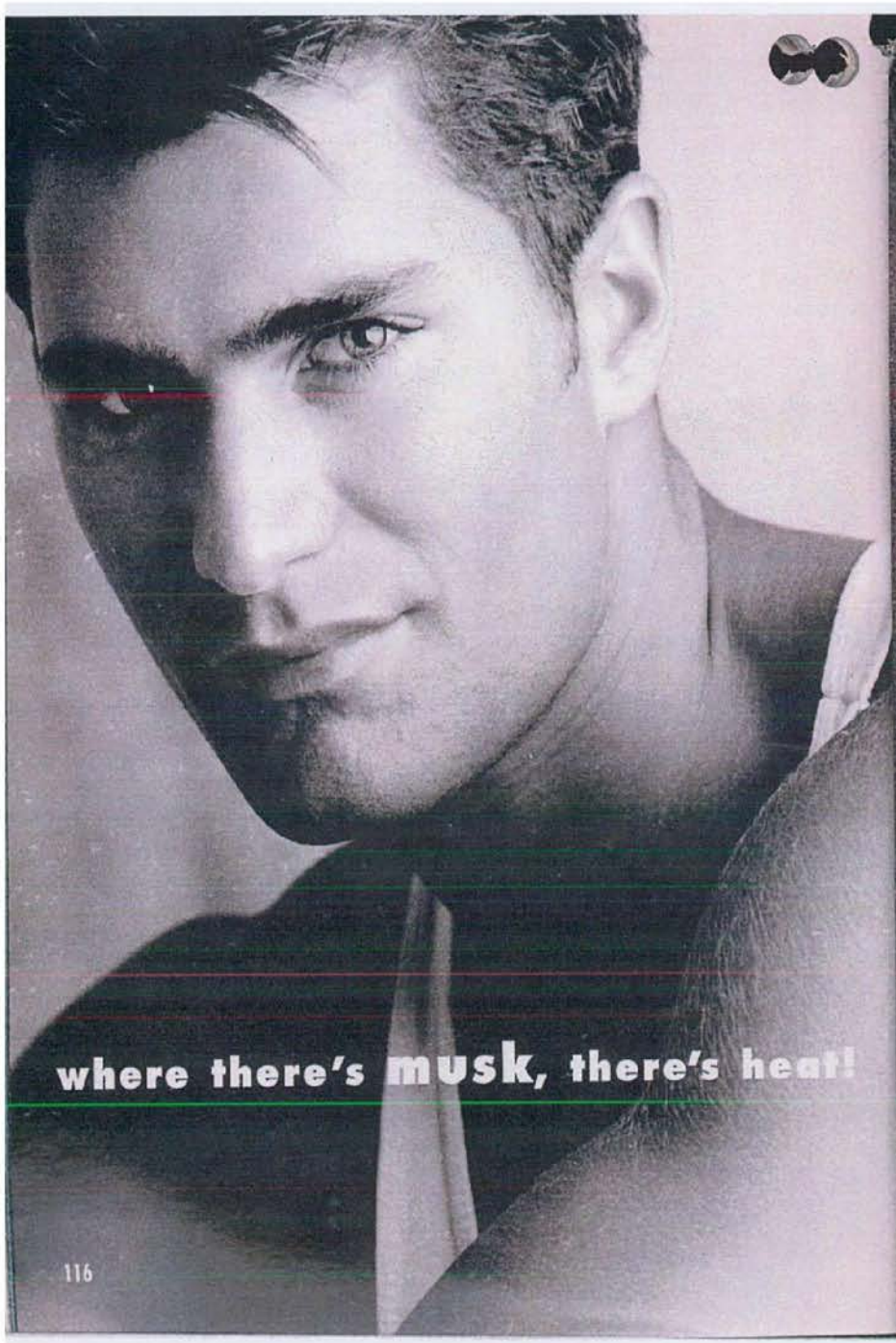
ONLY $1.99 EACH

Crossed-out prices throughout this brochure refer to the most frequent prior selling price.

for her:
PERFUMED BODY TALC
3.5 oz. net wt.
Mesmerize #085-311
Vanilla Soft Musk #227-030
Soft Musk #094-001
Pearls & Lace #065-776
Night Magic Evening Musk #030-218
Imari #051-716
Timeless #084-167
Candid #084-129
Sunny Sky #060-152
Odyssey #105-570
~~$3.50~~

for him:
DEODORANT TALC
3.5 oz. net wt.
Black Suede #083-911
Wild Country #086-576
Trailblazer #123-093
Triumph #040-253
~~$3.50~~
Mesmerize for Men #141-884
~~$4.00~~

AVON-NY 004949
AV_PIPES_0016520



116

MUSK FOR MEN

Quietly compelling.
Unmistakably male.
The smooth and sure
scent of musk.

Cologne
2.8 fl. oz. #138-752
$11.95

After Shave
2.8 fl. oz. #138-729
$9.95

Natural Cologne Spray
3 fl. oz. #138-183
$13.50

Roll-On Anti-Perspirant Deodorant
2 fl. oz. #138-858
$2.50

Deodorant Talc
3.5 oz. net wt. #256-164
$3.50

After Shave Conditioner
4.2 fl. oz. #256-150
$3.75

fragrance

buy Cologne, After Shave or Natural Cologne Spray
get Roll-On, Talc & After Shave Conditioner FREE
A $9.75 VALUE

AVON-NY 004950
AV_PIPES_0016521

Not all products shown.

summer when he sizzles

COLOGNE
Black Suede Cologne Splash
3.4 fl. oz. #082-934
$13.50
Black Suede Cologne Spray
3.4 fl. oz. #083-251
$14.95
Trailblazer Cologne
3.4 fl. oz. #120-659
$13.50
Triumph Cologne
3.4 fl. oz. #075-864
$13.50
Maxx Cologne Spray
3.4 fl. oz. #284-713
$15.50
Mesmerize for Men Cologne Spray
3.4 fl. oz. #137-498
$15.50
Pro Fitness for Men Cologne Spray
3.4 fl. oz. #322-844
$12.95
Wild Country Cologne
4 fl. oz. #086-284
$11.95

NATURAL SPRAY COLOGNE
3 fl. oz.
Triumph #069-786
Trailblazer #064-822
Wild Country #086-466
$13.50 each

AFTER SHAVE
Black Suede
3.4 fl. oz. #083-342
$11.95
Trailblazer
3.4 fl. oz. #120-663
$11.50
Triumph
3.4 fl. oz. #075-850
$11.50
Maxx
3.4 fl. oz. #284-732
$11.95
Mesmerize for Men
3.4 fl. oz. #137-502
$12.50
Wild Country
4 fl. oz. #086-447
$9.95

AVON-NY 004951
AV_PIPES_0016522

GIFTS, ETC.

SUMMERTIME IS FUN TIME

It's a **magical** time of the year... sunny days, family vacations, no school! A time to play **outdoors** and let your **imagination** run wild. Listen to music, watch movies, blow some **bubbles...** relax, **enjoy** and keep busy with the fun gifts of **summer.**

NEW

Whale Bubble Maker

Fill our whale with your own bubble solution, then press the button and pull the trigger. She flaps her flippers and out come the bubbles! Uses two AA batteries (not included). Plastic. 8" L x 2¾" W x 4" H. With funnel for easy filling. Gift-boxed.
Ages 3 and up.
#176-869

INTRO SPECIAL $9.99
Next Brochure $10.99

AVON-NY 004952
AV_PIPES_0016523

Collect, create & stay cool

with the hot gifts of summer

CHICAGO BULLS · NBA · UPPER DECK

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© 1996 All Rights Reserved.
© NBA Properties, Inc. U.S. Patent Nos. 5363964 and 5538135

Upper Deck is a trademark of the Upper Deck Company, LLC.
© 1997 All Rights Reserved. © NBA Properties, Inc.

NEW

Michael Jordan Commemorative Tankard

Full-color portraits of Michael Jordan superimposed on shots of the great star in action. Decal on fine ceramic. Holds 18 fl. oz. Hand wash only. Not for use in microwave.
#060-205
$19.99

NEW

Michael Jordan Metal Collector Cards in Decorative Tin

Five embossed metal cards show Michael Jordan in action! Each two-sided card also features important statistics and info on the NBA megastar. 3½" H x 2½" W. Decorative metal tin is 5" L x 3½" W x 2" D.
#023-129
$16.99 the set

Floral Candle

The lovely fragrance of a fresh bouquet in a blossom-shaped candle (3¾" diam.) that floats in water or sits on a trivet (not included). A warm and attractive accent for bath, boudoir or any room in the home. In five decorative colors. Choose from:
Yellow #023-941 Pink #023-937
Blue #023-994 Orange #024-020
Green #024-015
$3.99 each

NEW

Zany Pen

Zany "monster" pen wiggles and squiggles while you write—making it easy to create cool doodles, designs or gorgeous monsters! Plastic. 9½" L. With four color cartridges: blue, pink, yellow/green and red/orange. Requires one AA battery (not included). Ages 3 and up.
Green #102-915 Yellow #102-934
$7.99 each

NEW

Cool Breeze Misting Fan

Your own private fan and spritzer in one. Battery-operated fan has detachable sprayer. 6" H, with 4" diam. fan. Uses two AA batteries (not included). Plastic, with convenient nylon neck cord.
#035-850
$9.99

gifts

AVON-NY 004953
AV_PIPES_0016524

NEW

Jumbo Summer Fun Value Pack

Simply amazing value! Created with an eye for hours of entertainment at home, in the car, anywhere, anytime! Ages 3 and up.

12-piece pack features:

- 6 Coloring & Activity Books, 24 pages each (8¼" x 10½")
- Hours of Fun! 4 Activity Pads, 48 pages each (5¼" x 7½")
- 2 Sticker Books, 24 pages each (*The Wizard of Oz, Jungle Book;* 8¼" x 10½")

#325-513

$7.99

Crossed-out prices thoughout this brochure refer to the most frequent prior selling price.

The Amazing Sandcastle Builder's Kit

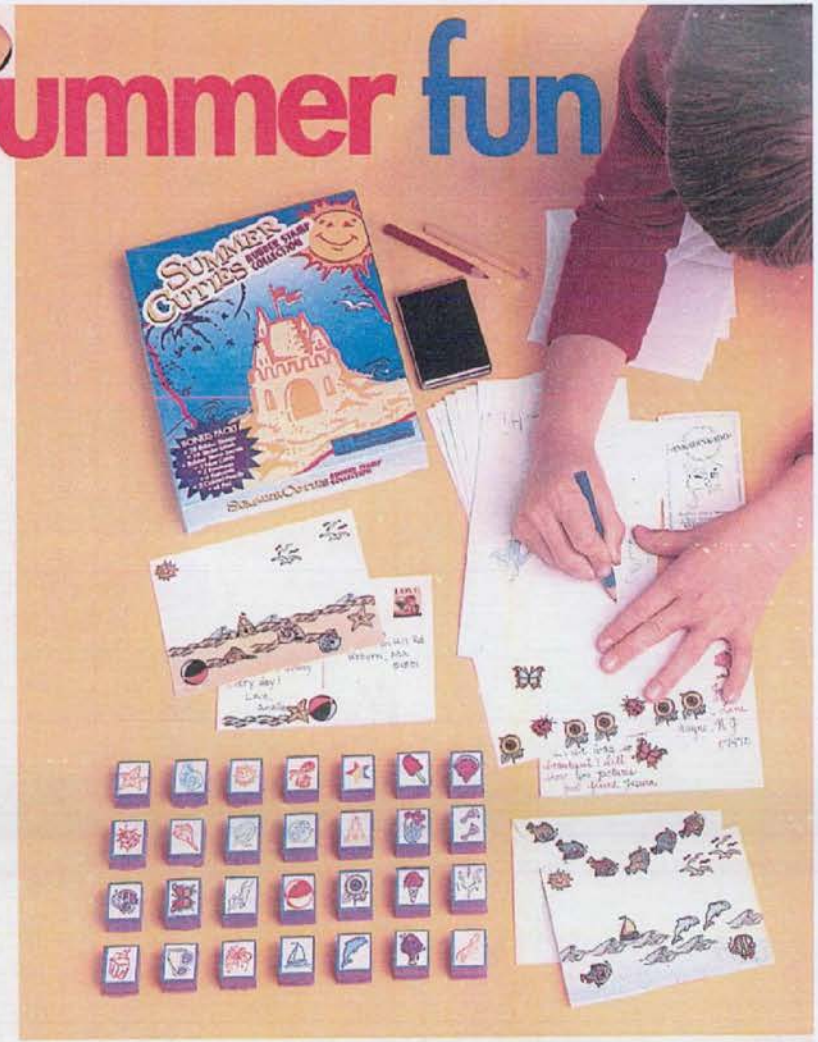
Lets 'em build the sandcastle of their dreams, complete with towers, walls, stairs...even drawbridges! Sturdy plastic tools (each, 3" to 6" long) come with a water-resistant how-to book (25 pages, softcover, 5¼" x 6¾"). Ages 3 and up.

#320-454

~~$9.99~~ **$7.99** the kit

CONNECTIONS family

Summer fun



NEW

Summer Cuties Collection Rubber Stamp Kit

Stamp out summer boredom. Boys and girls will have hours of fun making pictures with rubber stamps. The kit includes: 28 rubber stamps, 28 color sticker labels for stamps, 1 washable ink pad (black), 3 colored pencils, two 3½" x 6" blank note cards and envelopes, and the rubber stamp secret guide. Ages 3 and up.

#145-636 **$12.99** the kit

Includes:

- **28 stamps**
- **Ink pad**
- **And much more!**

gifts

AVON-NY 004954
AV_PIPES_0016525

Tune in

NEW

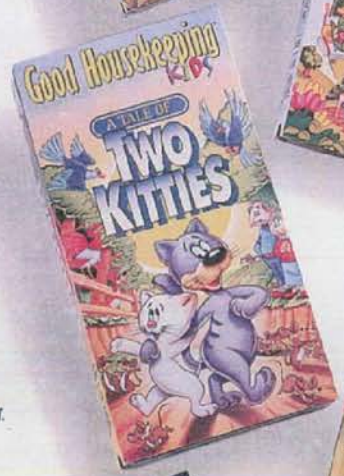
The Princess and the Pirate
Colorful animated action-adventure tale, perfect for fans of *Robin Hood* and *Treasure Island*! Color animation. Ages 3 and up. 75 min.
Video #325-509
$9.99

NEW

Christopher Crocodile and His Wonderful World
Colorful, zany animation! No one visits Muddy Town because it's filled with muddy pools. Christopher changes this with wild ideas. Color animation. Ages 3 and up. Approx. 60 min.
Video #325-480
$9.99

NEW

A Tale of Two Kitties
Spunky and Chester live with Grandma and Grandpa...one kitty wants outside, the other wants to nap. Then fussy Aunt Lucy arrives with timid kitty Timmy and something magic happens. Color animation.
Ages 3 and up. 65 min.
Video #324-670
$9.99



Scooby-Doo®: A Halloween Hassle at Dracula's Castle
Episodes include: *A Halloween Hassle at Dracula's Castle Parts I* and *II*, and *Tar Monster*. Color animation. Ages 2 and up. 60 min.
Video #320-511
$12.99

Teenage Mutant Ninja Turtles Cowabunga, Shredhead
The diabolical Shredder™ and Krang™ create a hologram double of our hero, Michaelangelo™ in an attempt to infiltrate the sewer. Color. Live action. Ages 5 and up. 47 min.
Video #320-507
~~$12.95~~ **$7.49**

CONNECTIONS family

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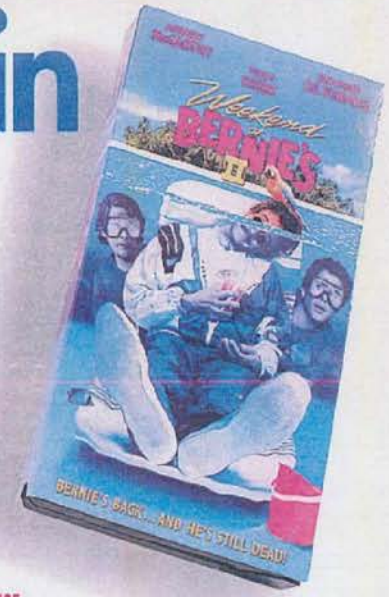
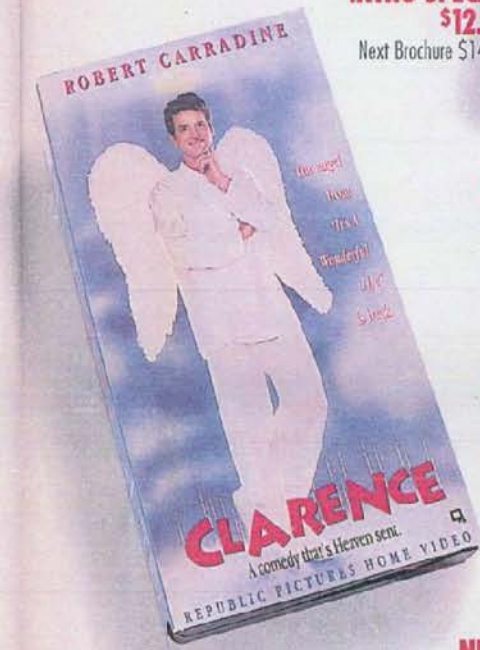
NEW

Weekend at Bernie's II ◻
The adventure continues in the Caribbean as the trio (Andrew McCarthy, Jonathan Silverman and Terry Kiser) is pursued by an insurance investigator and a voodoo priestess after Bernie's hidden money. Color. Live action. Rated PG. 89 min.
Video #188-232
INTRO SPECIAL
$12.99
Next Brochure $14.99





NEW

Clarence ◻
Being an angel isn't easy...especially when your name is Clarence Oddbody (Robert Carradine, *Revenge of the Nerds*). The delightfully dizzy guardian angel who saved Jimmy Stewart in *It's a Wonderful Life* is back. And this time he's got the modern world to contend with. Color. Live action. Rated G. 92 min.
Video #046-099
$9.99

NEW

Monkey Trouble ◻
Box office hit stars Thora Birch (*Now and Then, Patriot Games*) as the little girl dealing with one very mischievous monkey escaped from a life of crime! Also starring Harvey Keitel and Mimi Rogers. Color. Live action. Rated PG. 93 min.
#325-547
$14.99

◻ Closed captioned®

gifts

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Let's learn

NEW

Essential Spanish Book and Tape
Essential French Book and Tape
Great for travelers or brushing up on the fundamentals. Beginning conversation audio cassette with coordinating reference book to follow along. Learn phrases, words and correct pronunciation. 48-page softcover book. Audio cassette, 60 min.
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11 titles including:
•*A Teenager in Love* Dion & the Belmonts •*Hushabye* The Mystics •*Shimmy, Shimmy Koko Bop* Little Anthony & the Imperials •*Denise* Randy & the Rainbows •*This Magic Moment* Jay & the Americans •*In the Still of the Night* Five Satins •*Earth Angel* The Penguins •*Why Don't You Write Me* The Jacks
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Two-Step CD-ROM Organizer
Durable black plastic. Holds up to 20 CDs or CD-ROMs. 5¼" W x 11" L x 4¼" H.
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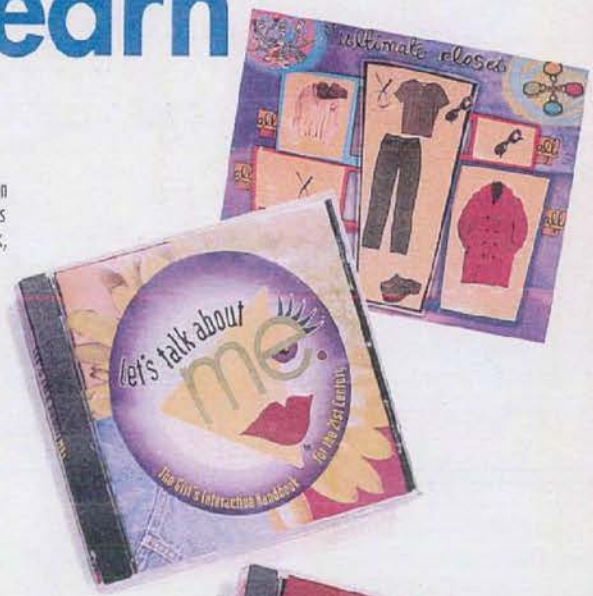
$4.99

Contents not included.

CONNECTIONS family

NEW

Let's Talk About ME!™ — Computer Software
A totally cool CD-ROM for teen and pre-teen girls growing up in the digital age. Includes a digital diary, personal planner, scrapbook, games, personality quizzes, biorhythm graphs, advice, fashion tips and more. Ages 11 to 16. (Coming-of-age subjects are presented; parental guidance is suggested.)
CD-ROM #063-883
Suggested retail price $39.99
$24.99



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Richard Scarry— Best Reading Program Ever Computer Software
Skills include: reading, writing, phonics, listening, sight word development, simple spelling and letters & sounds. Ages 3 to 6.
CD-ROM #059-812
Suggested retail price $39.99
$24.99

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•Microsoft Windows® 3.1 or later
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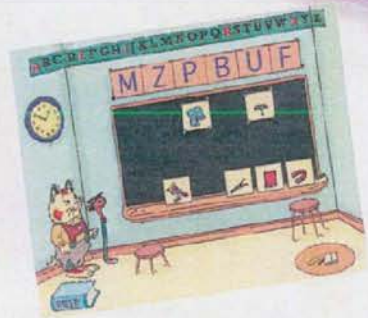
Macintosh® CD-ROM System Requirements:
•68040/33MHz processor or faster
•System 7.1 or later
•8 MB RAM
Macintosh is a registered trademark of Apple Computer, Inc.



gifts

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Buy the book

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Men's Devotional Bible
For men, by men, about men. Includes: passages from the New Testament, Psalms & Proverbs, with daily devotions from godly men. Whether you're a father, grandfather, single or married, this book is for you. It will encourage your personal relationship with God and increase your understanding of how He works in your life. 578-page softcover book, 4¾" x 7".
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The Uncommon Wisdom of Oprah Winfrey: A Portrait in Her Own Words
Her comments and views on family, success, weight loss, relationships—and much more. Unauthorized book traces her rise from poverty to enormous wealth and fame. Includes sensitive subjects (such as her abuse as a child and feelings about her success). This astonishing book captures, in hundreds of quotations, the essence of America's #1 talk show host! Edited by Bill Adler. 304-page softcover book, 5 ¼" x 6 ¼".
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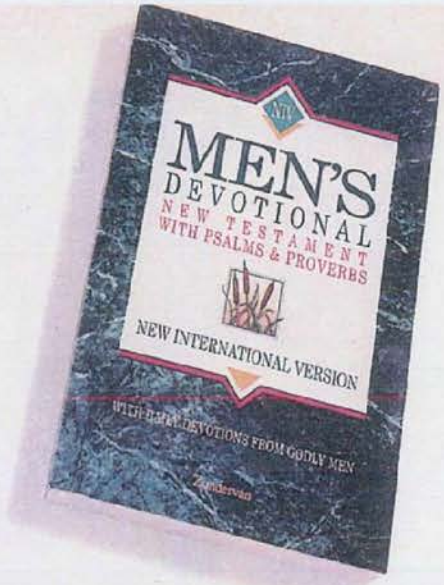
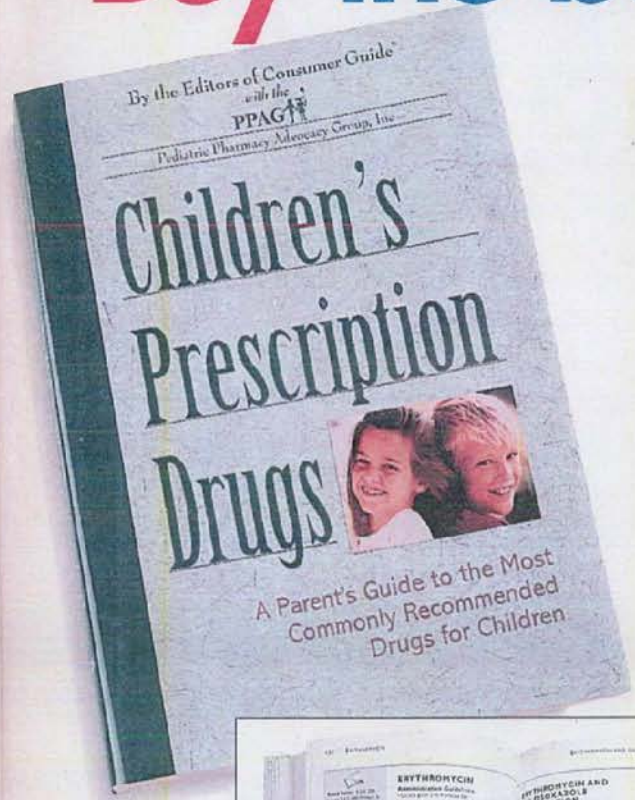
$9.99

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with the
PPAG
Pediatric Pharmacy Advocacy Group, Inc.
Children's Prescription Drugs
A Parent's Guide to the Most Commonly Recommended Drugs for Children

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Children's Prescription Drugs Book
A parent's guide to the most commonly recommended drugs for children by the editors of Consumer Guide® with the PPAG (Pediatric Pharmacy Advocacy Group, Inc.). A single reference that answers all your questions, including: types of drugs and their specific uses, tips on giving medicine, how to cope with side effects, how to store medicine, and much more. 400-page softcover book.
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132

Products may not be available in California. Please ask your Avon Representative.

BODY & BATH

ED? NOT YOU!

At dawn, at dusk, in the heat of the night, you're **mosquito-free.** You've got the **new mosquito-repellent spray** with **SPF 15** sunscreen from Skin-So-Soft. Unbug your family, protect your skin. Make this your best summer ever.

NEW
SKIN-SO-SOFT
Bug Guard Mosquito Repellent
- Avon's first spray repellent—unique, patent-pending formula
- Plant-based, DEET-free
- Nongreasy, moisturizing formula
- Long-lasting protection for the whole family

4 fl. oz.

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With waterproof, PABA-free sunblock.
Herbal Fresh #096-262
Original #133-492
$7.95 each
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SAVE $2.00

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solsearching

Skin-So-Soft Moisturizing Suncare *Plus*

- Mosquito, flea & deer tick repellent
- SPF 8, 15 & 30 PABA-free sunscreens
- Plant-based, DEET-free
- Waterproof, moisturizing protection
- In Original & Herbal Fresh scents

Moisturizing Suncare *Plus*— SPF 8
Original
#056-722
Herbal Fresh
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~~$9.95~~
$7.95 each

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Original
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Herbal Fresh
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Original
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Herbal Fresh
#174-851
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body

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AVON-NY 004960
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Get with the plan—exercise, eat sensible meals & Metabovite!

Avon Life METABOVITE™
A supplement to support your overall weight loss program. Formulated to work with an exercise and food plan.
60 capsules
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workout

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Time-Released Vitamin C
Vitamin C is a factor in the normal development and maintenance of bones, cartilage, teeth and gums. Now it's available in a time-released formula that's gradually released into the body over an 8-hour period.
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1-month supply
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Biotin Complex
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BONUS SIZE ROLL-ON ANTI-PERSPIRANT DEODORANT
3 fl. oz.

AVON FEELIN' FRESH
Regular Scent
#039-765
Powder Breeze Scent
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COOL CONFIDENCE
Regular Scent
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Baby Powder Scent
#039-473
Fragrance-Free Sensitive Skin with Aloe
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Scented
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Unscented
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50% more free!
get 3 oz. for the price of 2 oz.!

body

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24 fl. oz.

Fresh Peach #218-411
For Kids #141-573
Spring Medley #276-030
Delicate Lavender #034-490
Vanilla Cream for Dry Skin #084-831
Gentle Blue #069-001
For Sensitive Skin #069-111
Warm Gold #068-942
Aloe Vera #220-494
Soft Pink #068-832
Citrus Delight #133-966

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NEW
Citrus Delight
A tangy blend of grapefruit, lemon and lime.

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Your choice of four delicious, delectable summer thirst quenchers. A great way to moisturize, soften and condition lips. Pop 'em in pocket or purse. Contains sunscreen. No color. .15 oz. net wt.

Strawberry Banana
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Peach Mango
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99¢ each

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body

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